





CREST EAST COAST, SUMMER WORKSHOP
JUNE. 03, 2023 **SCENIC, BRICK, N.J.**



**“THE FUTURE’S, SO BRIGHT
WE’RE ALL GONNA NEED SHADES”**

June 3, 2023

LONG HORN STEAKHOUSE & SALOON



Kim



Tim



Bob



Mike

"Do it, Norman. Do your job."



What's You're JOB?



You're JOB is to try to figure out how to
sell the shit other people make!

OPENING INSULTS and IN-DUCTIONS



MAKERS

**Mike
Schlaff**

**Frank Van
Wynsberghe**



MATT - 37 YEARS

1986 – 2023

05-24-23 ANNIVERSARY



June 3, 2023

Last Time
Last Chance!



Oh No! Sales Goals!

LAST mEETING Re-CAP – dEC 3-2022



June 3, 2023

LAST MEETING RE-CAP – DEC 3-2022



68,717

avg.\$/mo. 2023



June 3, 2023

LAST MEETING RE-CAP – DEC 3-2022



QUICK BLACK RE-CAP

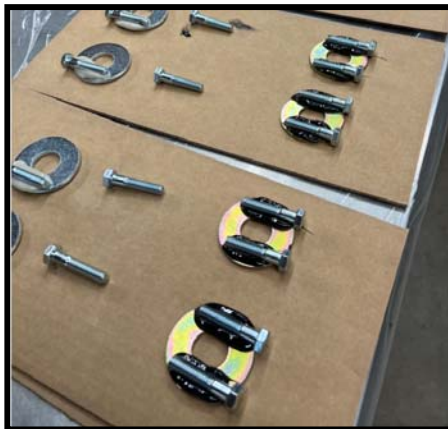
LAST MEETING

RE-CAP

DEC 3-2022



I Think I am about
ready to Squirt !



Wanna ARM wrestle?

Do GOOD! Cause you know
every Rep is watching
your Widget Process!

June 3, 2023

LAST MEETING Re-CAP

DEC 3-2022

Why Not Just Sell
HARDWARE ...!
You can pick it up from
Jen in just 15 minutes!

I gotta pee ...!



June 3, 2023

Our Next Meeting?



Dec 2, 2023



NEXT
"Winter" MEETING
in 6 months



Location: Here? *You're Dreaming!* . . . **"O.K. How bout you try the Brick Warehouse dummy!"**

12.2.23



June 3, 2023

AASP/NJ'S **NORTHEAST** 2023[®] AUTOMOTIVE SERVICES SHOW

MARCH 17-19, 2023

MEADOWLANDS EXPOSITION CENTER • SECAUCUS, NJ

aaspnjnortheast.com



NO CEC BOOTH!

**BUT: WE ALL
SPIED ON THE
COMPATITION!**

**RICK & JIM,
TIM & KIM,
MIKE H.**



June 3, 2023

ARE YOU A “**SALES**”
MAN/WOMAN?



Or

ARE YOU A “**BUSINESS**”
MAN/WOMAN?



LETS TALK ABOUT SOMETHING THAT IS GOING
TO MAKE OUR CUSTOMERS MONEY
AND AT THE SAME TIME,
MAKE **US** **MONEY!!**

HARDTRAK™



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Copyright © 2019 Crest East Coast Inc. All rights reserved.

WHAT IS HARDTRAK 365?

HARDTRAK™



WHY
HARDTRAK
365?
MAYBE
PRICES HAVE
GONE UP . . . ?



CREST EAST COAST Inc.
1109 INDUSTRIAL PARKWAY
BRICK, NJ, 08723
732-458-9000 PHONE
732-458-5753 FAX

DTE
398

AUTHORIZED RE-SELLER
CUST ID: T04015

VEHICLE COMPONENT INVOICE
NO: 10068

TO: TOWN PLOT AUTO BODY INC.
332 FAIRFIELD AVENUE
WATERBURY CT 06708

DATE: 4/29/23

PHONE: 203-753-2745

JOB / RO#: 123
NAME: NANCY PELOSI
MAKE: HONDA
MODEL: CIVIC
YEAR: 2019

REMARKS: ALLSTATE INS.CO.
H. BIDEN - ADJUSTER

TECH. NAME: DONALD

| LINE | QUANTITY | STOCK NO. | DESCRIPTION | UNIT PRICE | AMOUNT |
|------|----------|-----------|---------------------------|------------|--------|
| 1 | 1 | CEPB | EPOXY PANEL BONDER (41) | 82.935 | 82.94 |
| 2 | 0.5 | CMG7 | METAL GRAY EPOXY S-SEALER | 67.365 | 33.68 |
| 3 | 0.25 | ARC | SUPER RUBBERCOAT VOC (5) | 20.250 | 5.06 |
| 4 | 0.25 | AHC | HONEY COAT (5) | 24.960 | 6.24 |
| 5 | 0.2 | AHBG | HI BUILD PRIMER-GRAY (5) | 25.005 | 5.00 |
| 6 | 0.2 | AT2 | TRIM COAT BLACKSATIN (6B) | 28.380 | 5.68 |
| 7 | 3 | RXX 1/4 | THIX STIX MOLDING TAPE | 0.507 | 1.52 |
| 8 | 1 | XFS | FLEXI SQ 12X12 6 PACK | 10.825 | 10.83 |
| 9 | | | | - | - |
| 10 | | | | - | - |
| 11 | | | | - | - |
| 12 | | | | - | - |
| 13 | | | | - | - |
| 14 | | | | - | - |
| 15 | | | | - | - |
| 16 | | | | - | - |
| 17 | | | | - | - |
| 18 | | | | - | - |
| 19 | | | | - | - |
| 20 | | | | - | - |

THE ABOVE VENDOR IS A RE-SELLER OF CREST EAST COAST PRODUCTS

SUB TOTAL \$ 150.94

PRODUCTS LISTED ABOVE ARE VEHICLE COMPONENTS AND ARE SUBJECT TO SALES TAX.

SHOP SUPPLIES HAVE ALREADY BEEN TAXED AND CANNOT BE BILLED.

SALES TAX 6.625% \$ 10.00

05026

TOTAL \$ 160.94

SIMPLE - Sales Tax Law 101



interstate commerce sales tax laws

ALL NEWS IMAGES SHOPPING MAPS VIDEOS BOOKS SEARCH TOOLS

Sales tax is imposed on sales where the transfer of title or possession occurs within the taxing jurisdiction. Therefore, if a sale occurs in interstate commerce, the origin state where the sale occurs cannot tax the transaction. The destination state will likely subject the transaction to its use tax.

Oct 11, 2022

South Dakota v. Wayfair

Since online shopping has become so commonplace, something like this was bound to show up on the Supreme Court's docket sooner rather than later. SCOTUS heard oral arguments on April 17, 2018.



vs  wayfair®

South Dakota v. Wayfair (Decided June 21, 2018)

June 21, 2018 Mariam Morshedi

Supreme Court grants a field day for
state tax policymakers.

What, Me Worry?



amazon

SALES TAX? WHAT ME WORRY?



Out-of-State Sales & New Jersey Sales Tax

Publication ANJ-10

Introduction

In general, Sales Tax is due to the state where the purchaser takes possession or delivery of the item(s) purchased. Sales Tax on most services is imposed in the state where the services are performed or sold. However, any tangible personal property serviced or repaired in New Jersey and delivered to the purchaser outside New Jersey is exempt from New Jersey Sales Tax.

Businesses That Collect Sales Tax

New Jersey law requires all businesses to register with the State for tax purposes at least 15 business days before starting business. To register, a Business Registration Application ([Form NJ-REG](#)) must be filed. Form NJ-REG may be filed [online](#) through the Division of Revenue and Enterprise Services NJ Business Gateway Registry Services website. If the application indicates that the business will collect Sales Tax or purchase materials for resale, a New Jersey Certificate of Authority (Form CA-1) for Sales Tax is sent to the business. This certificate provides authorization from the State of New Jersey to collect Sales Tax and issue or accept exemption certificates. A seller must be registered with New Jersey to accept exemption certificates. A Public Records Filing may also be required depending upon the type of business ownership. More information on Public Records Filing is available in the New Jersey Complete Business Registration Package ([NJ REG](#)) or by calling 609-292-9292.

Many out-of-State businesses (e.g., mail-order companies) are also registered with New Jersey for the collection of Sales Tax. These businesses are required to charge and collect New Jersey Sales Tax on taxable items delivered to customers in this State.

Use Tax

When a customer purchases taxable items or services in New Jersey, the seller charges New Jersey Sales Tax. When taxable items or services are purchased from a seller that does not collect New Jersey Sales Tax, the customer owes Use Tax. Use Tax is charged at the same rate as Sales Tax and is calculated on the price paid, including delivery charges, for all items or services that are brought into and used in New Jersey. For more information on Use Tax, see publication [ANJ-7, Use Tax in New Jersey](#).

LET'S NOT BEAT IT TO DEATH!

Sales Tax Law

The New Jersey Sales and Use Tax Act imposes a tax on the receipts from every retail sale of tangible personal property, specified digital products, and the sale of certain services, except as otherwise provided in the Act. Tangible personal property can include prewritten computer software delivered electronically. In addition, most services performed on tangible personal property and specified digital products are taxable unless they are specifically exempted by law. Exempt items include most food sold as grocery items, most clothing and footwear, disposable paper products for household use, prescription drugs, and over-the-counter drugs.

The seller must collect the tax on a sale of taxable property or services unless the purchaser gives him a properly completed New Jersey exemption certificate.

ST-3 (11-99, R-10)

State of New Jersey
DIVISION OF TAXATION

**SALES TAX
FORM ST-3**

RESALE CERTIFICATE

PURCHASER'S NEW JERSEY
CERTIFICATE OF AUTHORITY NUMBER

The seller must collect the tax on a sale of taxable property or services unless the purchaser gives him a properly completed New Jersey exemption certificate.

To be completed by purchaser and given to and retained by seller. See instructions on back.
Seller should read and comply with the instructions given on both sides of an exemption certificate.

TO _____ Date _____
(Name of Seller)

Address City State Zip

The undersigned certifies that:

(1) He holds a valid Certificate of Authority (number shown above) to collect State of New Jersey Sales and Use Tax.

(2) He is principally engaged in the sale of (indicate nature of merchandise or service sold):

(3) The merchandise or services being herein purchased are described as follows:

(4) The merchandise described in (3) above is being purchased: (check one or more of the blocks which apply)

(a) ☐ For resale in its present form.

(b) ☐ For resale as converted into or as a component part of a product produced by the undersigned.

(c) ☐ For use in the performance of a taxable service on personal property, where the property which is the subject of this Certificate becomes part of the property being serviced or is later transferred to the purchaser of the service in conjunction with the performance of the service.

(5) The services described in (3) above are being purchased: (check the block which applies)

(a) ☐ By a vendor who will either collect the tax or will resell the services.

(b) ☐ To be performed on personal property held for sale.

I, the undersigned purchaser, have read and complied with the instructions and rules promulgated pursuant to the New Jersey Sales and Use Tax Act with respect to the use of the Resale Certificate, and it is my belief that the seller named herein is not required to collect the sales or use tax on the transaction or transactions covered by this Certificate. The undersigned purchaser hereby swears (under the penalties for perjury and false swearing) that all of the information shown in this Certificate is true.

NAME OF PURCHASER _____ (as registered with the New Jersey Division of Taxation)

(Address of Purchaser)

By _____
(Signature of owner, partner, officer of corporation, etc.) (Title)

MAY BE REPRODUCED
(Front & Back Required)

REVIEW A CEC INVOICE

Line by Line!

“**T**” indicates the **Shop** is the end user and therefore CEC must collect the

“**Sales Tax**”

Everything else are “vehicle components”, they become part of the vehicle, and therefore the **Shop** must collect the “**Sales Tax**” or they are responsible to Pay “**Use Tax**” to their State!

CEC
COLLECTS
TAX!
FROM THE
END
USER!

OUR CUSTOMER
MUST COLLECTS
TAX! FROM THE
END USER!

OR! HE IS
RESPONSIBLE
FOR PAYING “USE
TAX TO HIS
STATE!

25

CREST EAST COAST INC.
1109 INDUSTRIAL PARKWAY
P.O. BOX 550
BRICK, NEW JERSEY 08723
Phone: (732) 458-9000 Fax: (732) 458-5753

Cust No. A01952
INVOICE
04/07/23 5964200

Bill To:
ACME AUTO BODY
184 WOODBRIDGE AVENUE
HIGHLAND PARK NJ 08904

Ship To: A01952
ACME AUTO BODY
184 WOODBRIDGE AVENUE
HIGHLAND PARK NJ 08904

| Salesman | Cust Ord# | Ord Date | Shp Date | Via | Terms |
|-----------|-----------|----------|----------|-----|--------|
| 095 POINT | 45023 | 04/06/23 | 04/07/23 | UPS | PREPAY |

| Ord | Shp | B/O | Item Number | Unit Description | Unit Price | Amount |
|-----|-----|-----|-------------|--|------------|---------|
| 1 | 1 | — | GTMN50 | EA STATIC MIXER BULK (GRN-2 INCLUDES: | 81.00 5 | 81.00 T |
| 50 | 50 | — | GTMN | EA TWIN CART. MIX NOZ (GRN- | 0.00 | 0.00 |
| 2 | 2 | — | ARC | EA SUPER RUBBERCOAT VOC (5) | 13.50 3 | 27.00 |
| 1 | 1 | — | ACB | EA CHIP COAT BLACK (5) | 22.80 3 | 22.80 |
| 1 | 1 | — | BSS | EA SEAL SKIN BODY GLAZE (4A | 43.00 3 | 43.00 |
| 1 | 1 | — | CEPB | EA EPOXY PANEL BONDER (41) | 48.89 4 | 40.00 |
| 1 | 0 | 1 | CS45 | EA NVH SUPPRESSOR 45 | 53.07 4 | 0.00 |
| 1 | 1 | — | RCB2 | EA BLACK CLOTH TAPE WATERPR | 39.14 4 | 39.14 T |
| 1 | 1 | — | RXX3/8 | EA THIX STIX MOLDING TAPE | 33.72 3 | 33.72 |
| 1 | 1 | — | WRB12 | BO RAZOR BLADES-No.12-D.H. | 7.91 4 | 7.91 T |
| 1 | 1 | — | ZSBM | EA SCUFF BELT 1/2"X18" MED/ | 43.20 6 | 43.20 |
| 1 | 1 | — | ZSBC | EA SCUFF BELT 1/2"X18" CRS/ | 43.20 6 | 43.20 |
| 1 | 1 | — | Z3SM | EA 3" BLUE STRIP COOKIE | 42.60 5 | 42.60 T |
| 100 | 100 | — | GPS4 | EA PLASTIC SPREADERS | 0.61 3 | 61.00 T |
| 1 | 1 | — | RTW8 | EA INSTA SEAL SEAM TAPE 8mm | 62.99 4 | 62.99 |
| 1 | 1 | — | RLT10N | EA LIFT MASKING TAPE 10x2x1 | 21.16 4 | 21.16 T |
| 1 | 1 | — | ZAIBA | EA INSTAKICK (18E) | 29.91 1 | 29.91 T |
| 1 | 1 | — | Y6550 | EA BLACK NYLON SHIELD RET. | 6.62 3 | 6.62 |
| 1 | 1 | — | X10616 | EA BLACK NYLON RADIATOR RET | 15.22 3 | 15.22 |
| 1 | 1 | — | Y471 | BA TRIM RETNER 6.3MMHLE | 5.93 3 | 5.93 |
| 1 | 1 | — | X15081 | EA BLACK PUSH TYPE RETAINER | 6.45 3 | 6.45 |
| 1 | 1 | — | Y29472 | BA 20MM FENDER PUSH RETAIN | 16.88 3 | 16.88 |
| 1 | 1 | — | X10710 | EA 22-24 HEAT SHRINK TUBING | 18.45 3 | 18.45 |
| 1 | 1 | — | YB07 | BA PUSH TYPE RETAINERS-BULK | 33.39 4 | 33.39 |

Continued on Next Page

| Subtotal | Taxable | Sales Tax | Freight | Misc. | Invoice Total |
|----------|---------|-----------|---------|-------|---------------|
| | | | | | |

Finance charge of 18% per annum will be assessed on balances over 30 days.

THIS IS YOUR INVOICE, NO STATEMENT WILL BE MAILED. PLEASE REMIT THIS STUB WITH PAYMENT TO: Crest East Coast, Inc., P.O. Box 550, Brick, NJ 08723

Cust No.

Invoice#

Invoice Total

June 3, 2023

CEC Home Page

12.27.21

02.18.21

06.15.20

05.20

03/12/23

04.18.23

04.18.23

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HARDTRAK REMOVED!

June 3, 2023

H365 INTRO & “EXPLANATION”



The Vehicle Component Invoice Program - V.C.I. Free Version and the V.C.I. Fill sub Version are being discontinued after 24 years.

They are being replaced by the New HARDTRAK 365 Program!

HARDTRAK 365 HYPER DRIVE makes producing an invoice at least 5X faster than the download versions previously offered and with enhanced security.

Each HARDTRAK 365 HYPER DRIVE Software is custom made for the individual Collision Repair Facility and is delivered on our HYPER DRIVE Memory Stick.

It requires 1 to 2 weeks to create and deliver this "Customized Program".

Each program produced will also have a custom expiration date of at least 365 days or more.

No more partial year use if ordered late in the year.

The Customer ID is Custom loaded and cannot be edited.

No password is required!

SPECIAL NOTICE!!! . . . HARDTRAK 365 requires Microsoft EXCEL to run properly!

ATTENTION!!! . . . IF your computer does not have Microsoft EXCEL, HARDTRAK WILL NOT RUN! (EMPHASIS ADDED!)

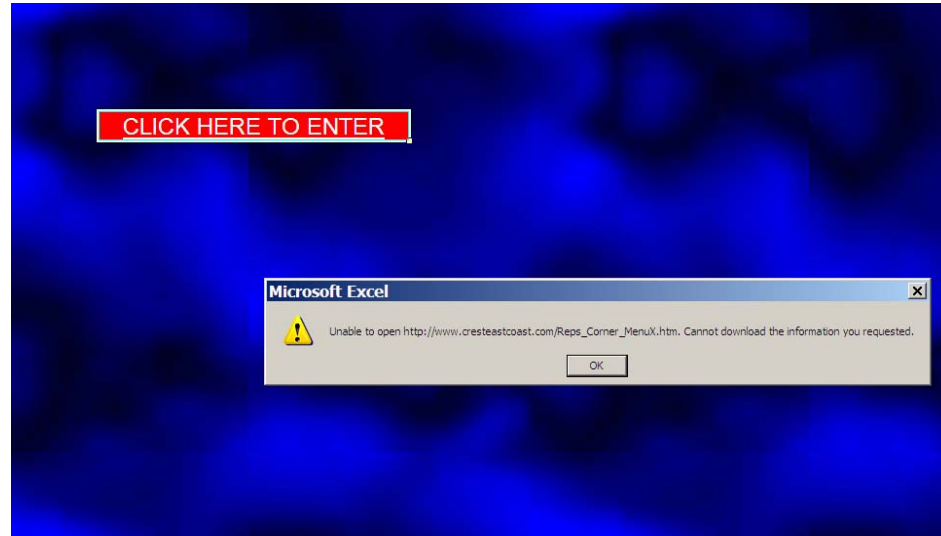
FOR FURTHER INFORMATION CONTACT YOUR CREST REPRESENTATIVE.

THANK YOU FOR CHOOSING TO PARTNER WITH CREST EAST COAST INC. AND CONSIDERING "HARDTRAK 365 SOFTWARE"!

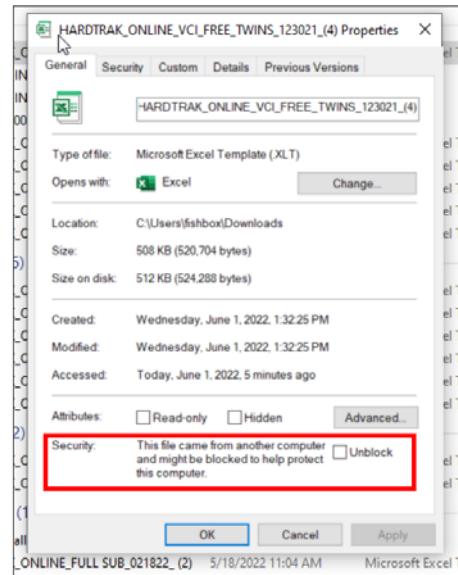
03/07/23



#1 INTERNET BROWSER SECURITY BEEFING UP!

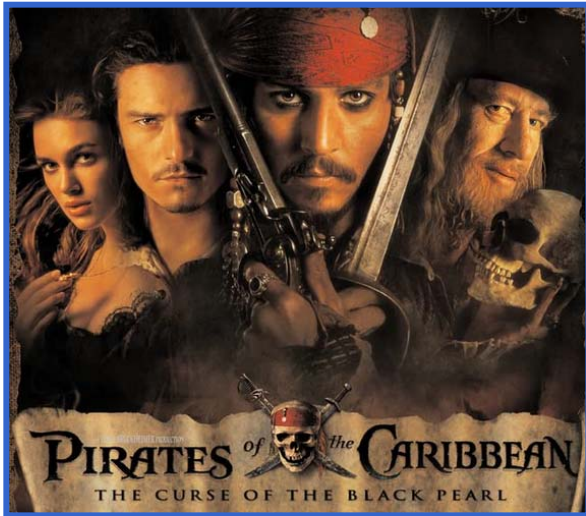


FIX: "Unlocking" the HARDTRAK® FILE



5 The "Properties" dialog box appears.

6 Near the bottom lies the Villain! The Microsoft Windows 10 "Security Patch" has added a BLOCK! It needs to be Unblocked!



#2 PIRATE!

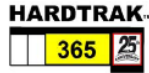


P.W. > FRUAD!





HARDTRAK™ 365 HYPER DRIVE



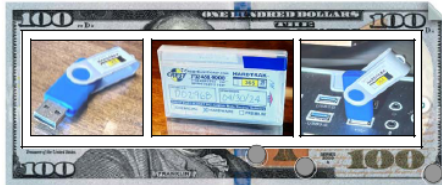
**GET HARDTRAK™
GET PAID!**



FAST



EZ



1. THE **FAST-EST - EASY-EST** WAY TO GET PAID FOR CHEMICAL AND HARDWARE PRODUCTS USED IN YOUR REPAIR!
2. PRODUCE INVOICES IN **SECONDS** FOR PRODUCTS PURCHASED FROM THE **"CREST EAST COAST"** WAREHOUSE!
3. THERE ARE THREE (3) PROGRAMS TO CHOOSE FROM TO SUIT YOUR NEEDS



H365-C \$149.00
CHEMICALS



H365-H \$149.00
HARDWARE



H365-P \$299.00
PREMIUM - CHEMICALS & HARDWARE



ATTENTION!! "HARDTRAK 365" RUNS ONLY ON COMPUTERS INSTALLED WITH "Microsoft EXCEL"

732-458-9000

www.CRESTEASTCOAST.com

Toll Free: 866-458-9009

WANT MORE INFO! . GO HERE, LINE 5

HARDTRAK 365 INTRO FLYER_031223.pub



HARDTRAK 365 HYPER DRIVE HARDTRAK AUTHORIZED RE-SELLERS SOFTWARE SUBSCRIPTION APPLICATION REVOLVING - FULL 12 MONTH SUBSCRIPTION



Our collision repair facility would like to apply for a subscription to use HARDTRAK 365 software to produce invoices for the resale of the vehicle component products we purchase from Crest East Coast Inc.

| | | |
|--------------------|------------------------------------|--|
| CUSTOMER NUMBER # | DATE: | CREST EAST COAST INC. 1109 INDUSTRIAL PARKWAY BRICK, N.J. 08724 PHONE: 732-458-9000 TOLL FREE: 866-458-9009 FAX: 732-458-5753 TEXT: 908-675-2111 |
| BUSINESS NAME | | |
| E-MAIL ADDRESS: | | HARDTRAK 365 HYPER DRIVE SOFTWARE IS CUSTOM MADE INDIVIDUALLY. IT REQUIRES 1 TO 2 WEEKS TO CREATE AND DELIVER. EACH PROGRAM PRODUCED WILL HAVE A CUSTOM EXPIRATION DATE OF 365 DAYS OR MORE. THE CUSTOMER ID # IS CUSTOM LOADED AND CANNOT BE EDITED. NO PASSWORD IS REQUIRED. |
| CONTACT : POSITION | | |
| DELIVERY METHOD: | SHIP REP. WILL DELIVER AND INSTALL | |

WE PURCHASE FROM CREST EAST COAST INC AND APPLY FOR THE SOFTWARE NECESSARY TO PRODUCE INVOICES FOR:

| | | |
|--|---|---|
| <input type="checkbox"/> # H365-C \$149.00 CHEMICALS | <input type="checkbox"/> # H365-H \$149.00 HARDWARE | <input type="checkbox"/> # H365-P \$299.00 PREMIUM - CHEMICALS & HARDWARE |
|--|---|---|

AUTHORIZED BUYER SIGNATURE: _____ CREST EAST COAST REPRESENTATIVE SIGNATURE _____

FRAUD CLAUSE: Use of the licensing vendors software to authenticate parts, vehicle components and repair materials claimed to be used by the Authorized Reseller but purchased from other sources may be deemed as fraudulent. Use of this software for fraudulent purposes breaches the license agreement.

SALES/USE TAX: The seller must collect the tax on a sale of taxable property or services unless the purchaser gives him a fully completed State Sales Tax exemption certificate. Products categorized as Shop Supplies are either taxed upon purchase or if not taxed the Purchaser agrees to pay USE Tax according to State Sales and Use Tax Law for the State within which the Business is located.

I CERTIFY THAT WE ARE A COLLISION REPAIR FACILITY LICENCED IN THE STATE WE ARE LOCATED IN AND WILL COMPLY WITH ALL STATE LAWS REQUIRING THE COLLECTION OF SALES/ USE TAX ON VEHICLE COMPONENTS PURCHASED FROM OUR VENDOR, CREST EAST COAST INC. 1109 INDUSTRIAL PARKWAY, BRICK, N.J. 08724

FULL NAME (PRINT): _____ POSITION _____ SIGNATURE: _____ DATE _____

READ & INITIAL A completely licensed and fully working version of Microsoft Excel® must be installed on the computers for HARDTRAK to run on those computers. Please ensure Microsoft Excel® is properly set up and fully functional before attempting to purchase or use HARDTRAK.

CREST EAST COAST INC. FAX TO: 732-458-5753 or 732-458-7070 SUBSCRIPTION APPLICATION

HARDTRAK_365_APPLICATION_2023_030523c.pub

H365 Flyer and Application.



CREST EAST COAST Inc.
1109 INDUSTRIAL PARKWAY
BRICK, NJ, 08723
732-458-9000 PHONE
732-458-5753 FAX

DTE
357

AUTHORIZED RE-SELLER
CUST ID: **SAMPLE**

VEHICLE COMPONENT INVOICE
NO: 11572

TO: YOUR BODY SHOP NAME
YOUR BUSINESS ADDRESS
YOUR TOWN

DATE: 3/7/23

PHONE: 333-444-5555

01234

JOB / RO#: 1234

NAME: JOE BITTER

MAKE: TOYOTA

MODEL: HIGHLANDER

YEAR: 2020

REMARKS: Sample INVOICE for
Demonstration Only

TECH. NAME: PHIL

| LINE | QUANTITY | STOCK NO. | DESCRIPTION | UNIT PRICE | AMOUNT |
|------|----------|-----------|---------------------------|------------|--------|
| 1 | 1 | CEPB | EPOXY PANEL BONDER (41) | 82.935 | 82.94 |
| 2 | 0.5 | CMG7 | METAL GRAY EPOXY S-SEALER | 67.365 | 33.68 |
| 3 | 0.25 | ARC | SUPER RUBBERCOAT VOC (5) | 20.250 | 5.06 |
| 4 | 0.2 | AHC | HONEY COAT (5) | 24.960 | 4.99 |
| 5 | 0.1 | BCG2 | CYBORGRIP2 FILLER (190) | 54.540 | 5.45 |
| 6 | 0.2 | BUFF | PORPOISE PUTTY (4) | 61.920 | 12.38 |
| 7 | 4 | Y489 | 6MMX25MM BODY BOLT | 0.548 | 2.19 |
| 8 | 6 | Y8698 | PUSH RIVET TOYOTA | 3.086 | 18.52 |
| 9 | 3 | RXX1/2 | THIX STIX MOLDING TAPE | 0.895 | 2.69 |
| 10 | 2 | HB7443 | MINI BULB *K | 2.798 | 5.60 |
| 11 | | | | - | - |
| 12 | | | | - | - |
| 13 | | | | - | - |
| 14 | | | | - | - |
| 15 | | | | - | - |
| 16 | | | | - | - |
| 17 | | | | - | - |
| 18 | | | | - | - |
| 19 | | | | - | - |
| 20 | | | | - | - |

THE ABOVE VENDOR IS A RE-SELLER OF CREST EAST COAST PRODUCTS

PRODUCTS LISTED ABOVE ARE VEHICLE COMPONENTS AND ARE SUBJECT TO SALES TAX.

SHOP SUPPLIES HAVE ALREADY BEEN TAXED AND CANNOT BE BILLED.

05776

SUB TOTAL \$ 173.50

SALES TAX 6.625% \$ 11.49

TOTAL \$ 184.99

Demonstrator Invoice



H365-C \$149.00
CHEMICALS

339 SKU#

✓
BASED ON
CODE "3"
PRICING!



H365-H \$149.00
HARDWARE

2418 SKU#

✓
BASED ON
CODE "1"
PRICING!

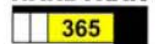


H365-P \$299.00
PREMIUM - CHEMICALS & HARDWARE

2757 SKU#

LOAD IT & LEAVE IT !!!
LET EM PLAY WITH IT

HARDTRAK-



ATTENTION!: "HARDTRAK 365" RUNS ONLY ON COMPUTERS INSTALLED WITH "Microsoft EXCEL"



“PROFIT CENTER” EXTERIOR

EVERY PRODUCT PICTURED WHEN PURCHASED FROM THE [CREST EAST COAST WAREHOUSE](http://CRESTEASTCOAST.COM) CAN BE INVOICED FOR RE-IMBURSEMENT BY USING **HARDTRAK™ 365** SOFTWARE



CABLE STRAPS
AND WIRE TIES
#WCT1 #WCT2

Y- CREST NUMBER
X- DISCO NUMBER
T- TYPE NUMBER

AUTOMOTIVE FASTENERS, CLIPS,
RETAINERS & HARDWARE



#ZN6S PLASTIC REPAIR STAPLES

AUTOMOTIVE HEAD-LAMPS AND MINI BULBS



#HB-BULB NUMBER



WHEEL WEIGHTS
AND TIRE REPAIR



HOSE CLAMPS
AND HOSE



#ZV-BATTERY NUMBER

AUTOMOTIVE FUSES
AND BATTERIES

HARDTRAK™ 365

HARDTRAK™ 365

HYPER DRIVE

Vehicle Component Invoice Software

CREST EAST COAST INC. WAREHOUSE

AUTHORIZED RE-SELLER

INVENTORY **PROFIT CENTER** / VEHICLE COMPONENT PRODUCTS

EVERY PRODUCT PICTURED WHEN PURCHASED FROM THE [CREST EAST COAST WAREHOUSE](http://CRESTEASTCOAST.COM) CAN BE INVOICED FOR RE-IMBURSEMENT BY USING **HARDTRAK™ 365** SOFTWARE



ACOUSTIC FOAM AND
Noise Vibration Harshness
DAMPENING COMPOUNDS

INSTABOND INSTANT REPAIR
ADHESIVES

FAST CLEAR
TWO PART EPOXY
REPAIR COMPOUNDS
#ZTEC

4 CRESTEASTCOAST.COM TOLL FREE: (866)-458-9009 TEXT 2 ORDER: (908) 675-2111

CRESTEASTCOAST.COM TOLL FREE: (866)-458-9009 TEXT 2 ORDER: (908) 675-2111 1

HARDTRAK_365_Inventory Profit Center_Exterior SKU No 031223.pub

"PROFIT CENTER" INTERIOR

EVERY PRODUCT PICTURED WHEN PURCHASED FROM THE [CREST EAST COAST WAREHOUSE](http://CRESTEASTCOASTWAREHOUSE.COM) CAN BE INVOICED FOR RE-IMBURSEMENT BY USING **HARDTRAK™ 365** SOFTWARE



METAL AND COMPOSITE REPAIR COMPOUNDS



METAL AND COMPOSITE FINISHING COMPOUNDS



RUBBER UNDERCOAT



SPECIAL DIRECT TO METAL FAST REPAIR AEROSOL ETCH PRIMERS



SPECIAL FAST REPAIR AEROSOL HI-BUILD PRIMERS



AEROSOL WELD THRU CORROSION PROTECTION PRIMERS



AEROSOL TEXTURE COAT



SPECIAL DIRECT TO METAL AEROSOL O.E.M. MATCH TRIM COAT



SPECIAL FORMULATION FLEXIBLE AEROSOL FACIA AND BUMPER COAT



O.E.M. COLOR MATCH AEROSOL TRIM AND WHEEL PAINT



SPECIAL FAST REPAIR AEROSOL CLEAR COAT



HEAT RESISTANT ENGINE COMPARTMENT AEROSOL PAINT

DATA ENTRY
In the **HARDTRAK 365** Invoice Program, key in the SKU (Stock Keeping Unit) numbers for those items used in the repair, as they appear on your (CEC) wholesale Packing Slip or Invoice.

(You can also refer to the Product used and key in the Stock Number on the label)

HARDTRAK accepts quantities in decimals, feet and units.



EVERY PRODUCT PICTURED WHEN PURCHASED FROM THE [CREST EAST COAST WAREHOUSE](http://CRESTEASTCOASTWAREHOUSE.COM) CAN BE INVOICED FOR RE-IMBURSEMENT BY USING **HARDTRAK™ 365** SOFTWARE



AEROSOL TRIM HEADLINER AND CARPET CONTACT ADHESIVES



BULK TRIM AND WEATHERSTRIP CONTACT ADHESIVES



TRIM / MOLDING TAPE 1/8, 3/8, 1/4, 1/2, 5/8, 1" AND ADHESION PROMOTER



O.E.M. APPEARANCE DOOR EDGE SEAM SEALER TAPE



O.E.M. APPEARANCE WHEEL OPENING SEAM SEALER TAPE



SINGLE COMPONENT URETHANE SEAM SEALER



O.E.M. MATCH SPRAYABLE SEAM SEALER



O.E.M. MATCH SPRAYABLE, BRUSHABLE MULTI-SEAM SEALER

NOISE SUPPRESSION & SOUND DEADENING PADS



SINGLE COMPONENT CARTRIDGE, TUBE OR BRUSH APPLIED SEAM SEALER



FAST PATCH SEALING AND STRIP APPLIED CAULK



SINGLE COMPONENT WINDSHIELD URETHANE SEALER



SOLVENT BASED WINDSHIELD RE-SEALANT



SILICONE BASED SEALANT



WAX FREE POLYMER PAINT FINAL FINISH



2 CRESTEASTCOAST.COM TOLL FREE: (866)-458-9009 TEXT 2 ORDER: (908) 675-2111

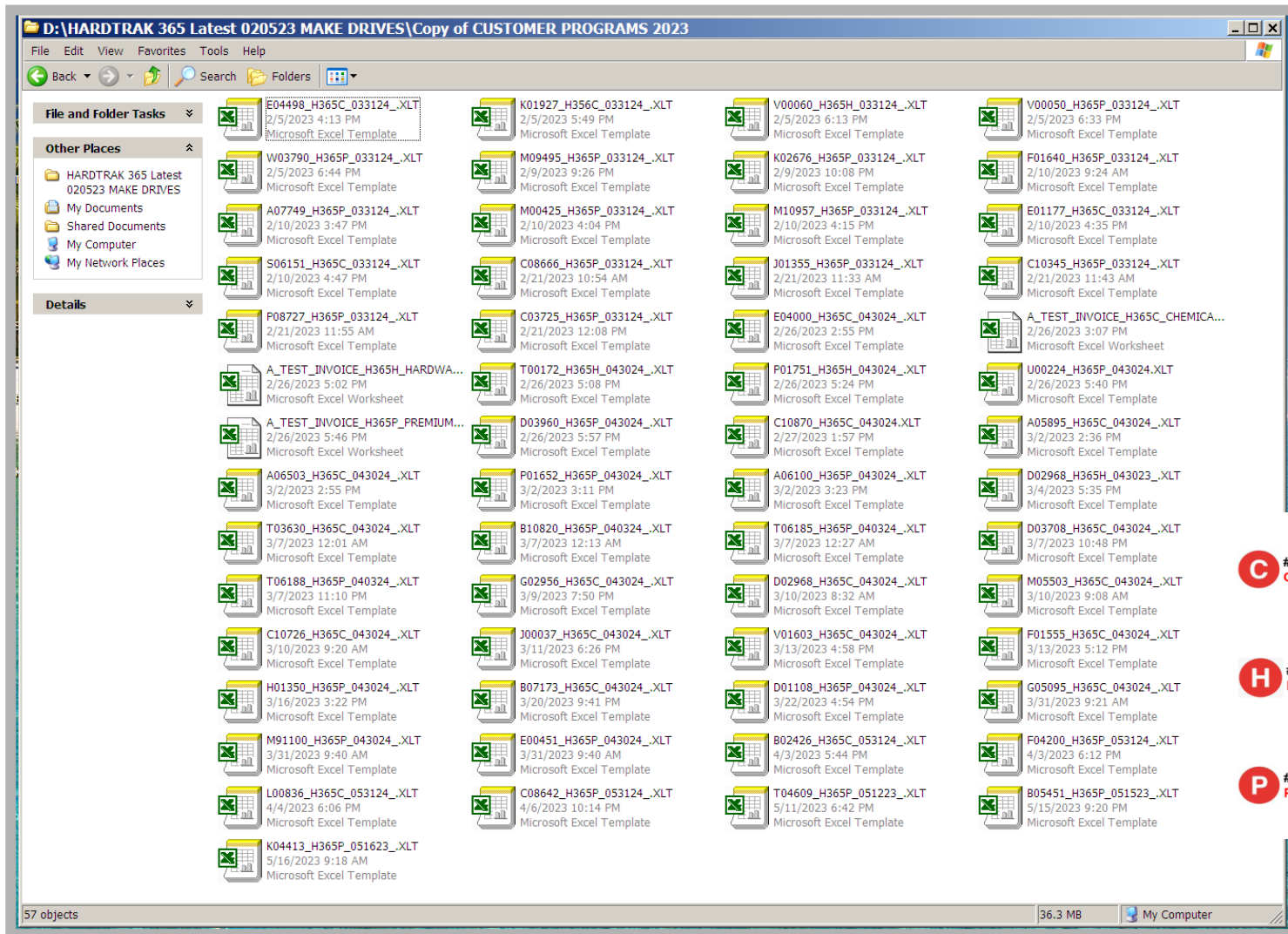
ST.COM TOLL FREE: (866)-458-9009 TEXT 2 ORDER: (908) 675-2111 3

HARDTRAK_365_Inventory Profit Center_Interior SKU No 031223.pub



HAND OUT!

CURRENT USERS – “55” @ 5.16.23



C # H365-C \$149.00
CHEMICALS
339 SKU#

22

H # H365-H \$149.00
HARDWARE
2418 SKU#

4

P # H365-P \$299.00
PREMIUM - CHEMICALS & HARDWARE
2757 SKU#

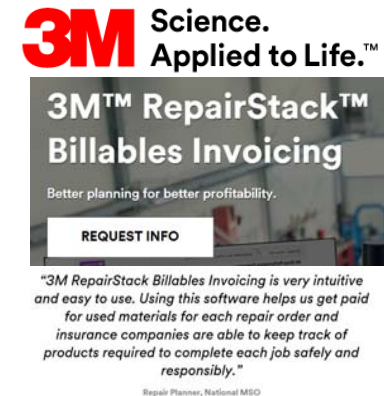
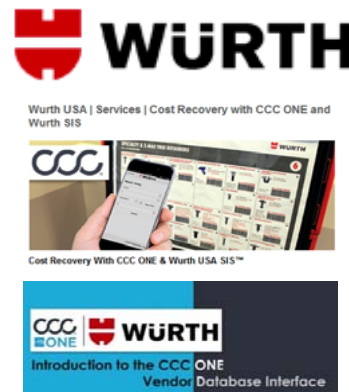
29

June 3, 2023

HARDTRAK 365 . . . FASTEST - EZ - EST - SIMPLY THE BEST!

INVOICE IN JUST 10 SECONDS !!!

HARDTRAK™



June 3, 2023

NEVER DENIED!



Why?

Because the Insurance Companies's would be breaking the LAW!

What Law?

- **“Sales Tax Evasion”** . . . Failure to pay Sales Tax on Vehicle Components NOT collected by the Body Shop! (The Re-Seller)
- **“Insurance Fraud”** . . . Asking the Body Shop to Bury the Cost of these components in the deductible!

WWW.CRESTEASTCOAST.COM

The screenshot shows the Crest East Coast website interface. On the left is a navigation menu with links: Home, Catalog, More, and COF-FAX. The main content area features a list of links, each with a number in a small box to its left. A large white '1' is placed to the left of the third link, 'HARDWARE & MORE CATALOGS', which is also circled in red. The links are:

- 1 COMPLETE PRODUCT CATALOG
- 2 SERVICE SOLUTIONS CATALOG
- 3 HARDWARE & MORE CATALOGS
- 4 FAST FAX ORDER FORM OR P. O.
- 5 HARDTRAK 365 INTRODUCTION, HARDTRAK 365 FLYER, HARDTRAK 365 APPLICATION, HARDTRAK 365 SAMPLE INVOICE

Below the links is a 'MORE...' link. At the bottom, contact information is provided:

To PLACE an ORDER:
PHONE: Customer Service (732) 458-9000 / CALL Toll Free (866) 458-9009
FAX an order to (732) 458-5753 / Alternate FAX: 732-458-7070
TEXT an order to (908) 675-2111
New Hours - 7:00 a.m. to 4:00 p.m.

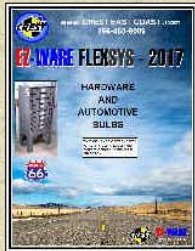
“Other Changes” to our Website! #1

2

W & E REMOVED !

HARDWARE MENU

05.23.19 EDITED



30 Pages

CREST
EZ-WARE
FLEXSYS
CATALOG



66 Pages

CREST
MID-WEST
HARDWARE
CATALOG



866 Pages

DISCO X
HARDWARE
CATALOG
MENU
NEW 04.22.20

CREST WEBSITE CATALOGS MENU

05.24.23 EDITED



CREST
INDUSTRIES



CREST
MID-WEST

HOME

“REP CORNER” PASS WORD REMOVED #2!



PICK A LETTER AND A NUMBER THEN PRESS ENTER TO GO FURTHER!

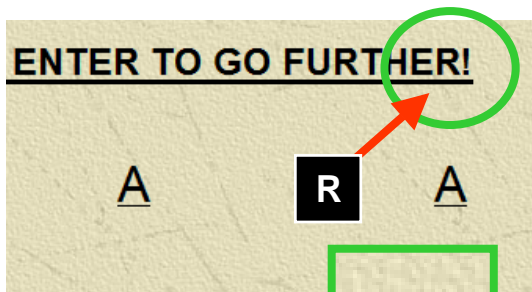
REPUZZLE

The sequence of screenshots illustrates the 'REPUZZLE' game process:

- Initial State:** A grid of letters and numbers. The instruction "PICK A LETTER AND A NUMBER THEN PRESS ENTER TO GO FURTHER!" is at the top. A green arrow points to the instruction.
- First Selection:** The letter 'A' in the first row and the number '1' in the first column are circled in red. A yellow box with the number '1' is next to the '1'.
- Second Selection:** The letter 'A' in the first row and the number '1' in the first column are circled in red. A yellow box with the number '1' is next to the '1'.
- Third Selection:** The letter 'A' in the first row and the number '1' in the first column are circled in red. A yellow box with the number '1' is next to the '1'.
- Fourth Selection:** The letter 'A' in the first row and the number '1' in the first column are circled in red. A yellow box with the number '1' is next to the '1'.
- Fifth Selection:** The letter 'A' in the first row and the number '1' in the first column are circled in red. A yellow box with the number '1' is next to the '1'.
- Final State:** A green checkmark is displayed, indicating a correct selection. The text "PRESS TO GO FURTHER" is visible.
- Final State:** A green checkmark is displayed, indicating a correct selection. The text "PRESS TO GO FURTHER" is visible.
- Final State:** A green checkmark is displayed, indicating a correct selection. The text "PRESS TO GO FURTHER" is visible.
- Final State:** A green checkmark is displayed, indicating a correct selection. The text "PRESS TO GO FURTHER" is visible.
- Final State:** A green checkmark is displayed, indicating a correct selection. The text "PRESS TO GO FURTHER" is visible.

WTF!

June 3, 2023



“CLICK the LAST
“R”ep IN THE

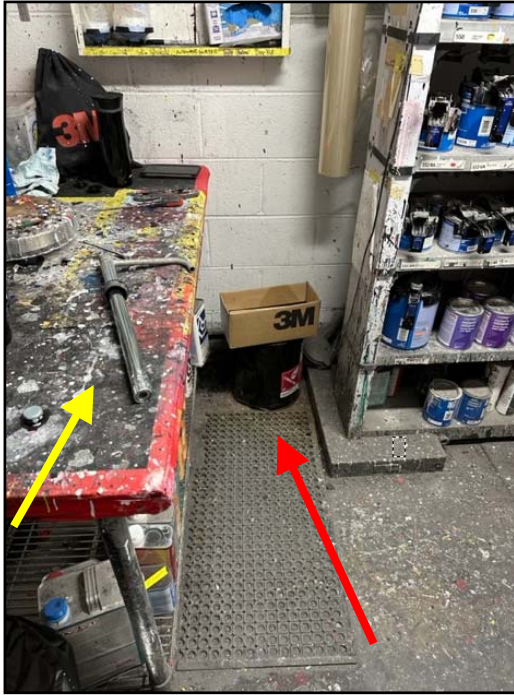
TOP LINE &
Bingo!

| 3 | | 4 | |
|-------------------------------|--|-------------------------------|---|
| A | | B | |
| SALES MEETING SLIDE SHOW MENU | | WALL POSTER MENU 12/30/22 NEW | |
| 1 | ONLINE INVOICING TECHNOLOGY SEMINAR FORM | 16 | Vehicle Component Checklist |
| | TWIN CARTRIDGE TECHNOLOGY SEMINAR FORM | 17 | Vehicle Component Pictures |
| 3 | ACOUSTIC FOAM TECHNOLOGY SEMINAR FORM | 18 | HARDTRAK V.C.I. USERS MANUAL |
| 4 | SEAM SEALER TECHNOLOGY SEMINAR FORM | 19 | HARDTRAK 365 INVENTORY PROFIT CENTER 05.31.23 |
| 5 | PRODUCT TROUBLE SHOOTING GUIDE | 20 | |
| 6 | PAINT BOOK 06.14.19 | 21 | |
| 7 | CREST T20 Text 2 Order 2022 | 22 | |
| 8 | MASTER HARDWARE CROSSOVER BOOK 04.17.20 | 23 | |
| 9 | Y-Line>W&E Disco>W&E W&E>Disco 11.15.14 | 24 | |
| 10 | OLD W&E Catalog - Reference Only - Defunked | 25 | |
| 11 | Y-Line Reorder and Bin Location sheet 2017.pdf | 26 | |
| 12 | POLYESTER MIXING | 27 | |
| 13 | TAB & PINNING | 28 | |
| 14 | EZ WARE BOOK 2017 | 29 | |
| 15 | Crest Paint Identifying Sticker 04/13/21 | 30 | |
| 05/31/23 EDITED ** | | HOME | |

PRODUCT FAILURES, RETURNS, & TROUBLE SHOOTING!



CLOUDY HI-SOLV – ELMERS AB



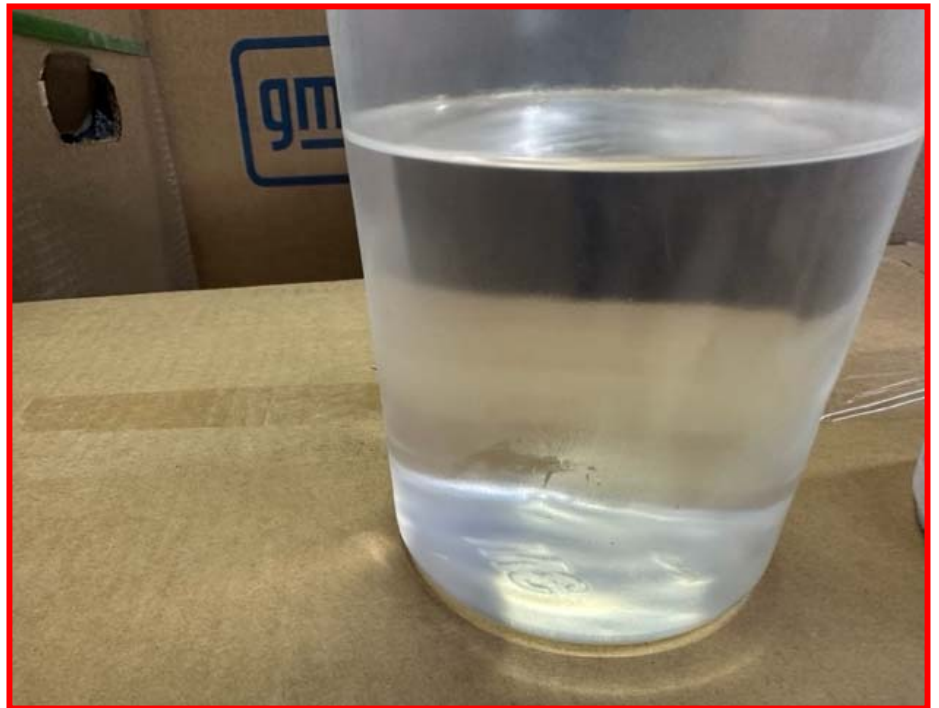
June 3, 2023



V -S-E-



**NO
PUMP !**



PUMP!



June 3, 2023

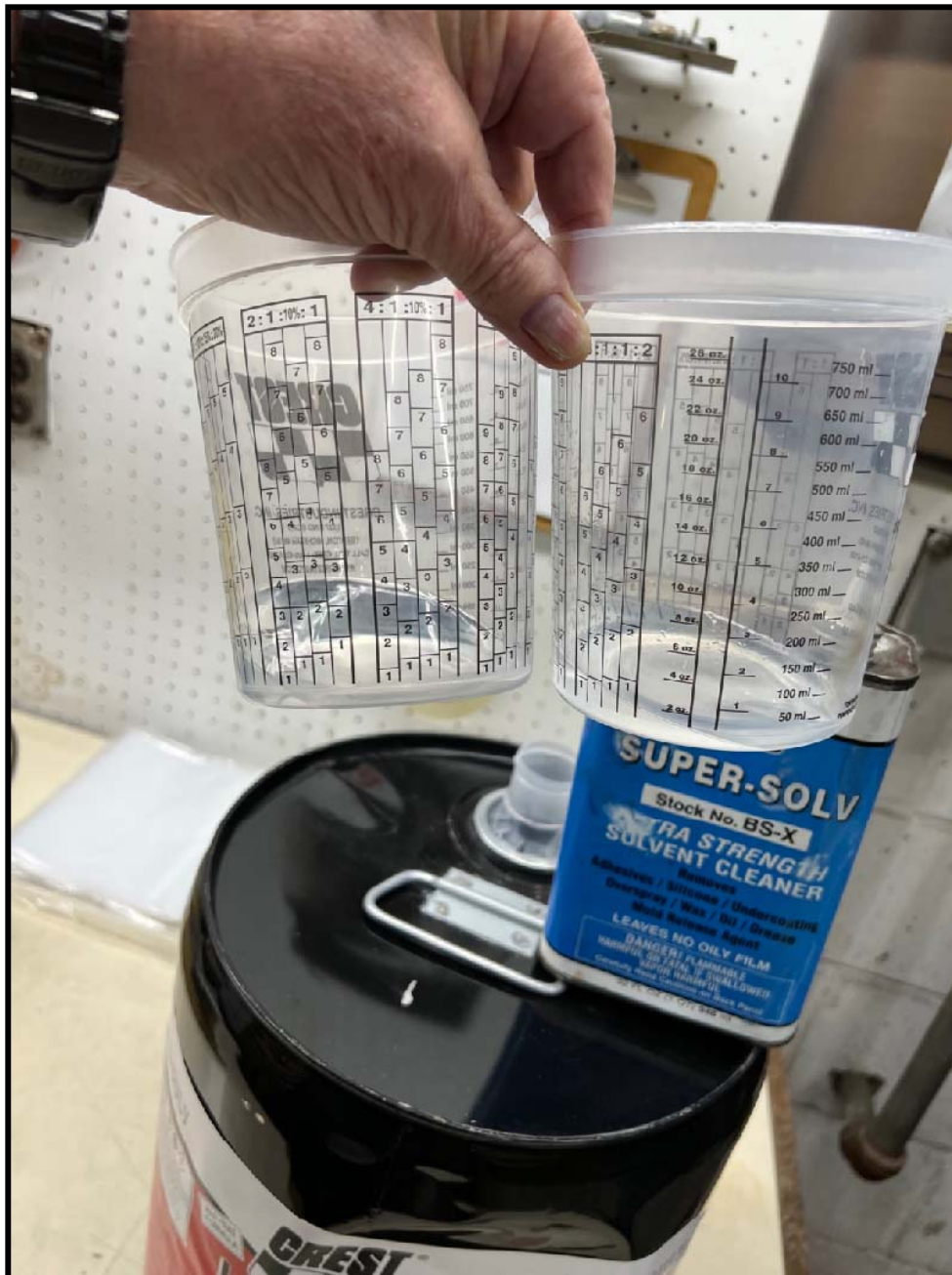
ROB'S REPORT

Elmer's Auto Body

* 5 Gallon Hi-solve

- ① 5 Gallon was Full
- ② They use A pump with the Product
- ③ ~~They~~ The pump goes From Hi-solve to Hi-solve. (They Do not clean the Pump)
- ④ They Do Not Know - How old the pump is.
- ⑤ Product pours out clear
- ⑥ You only observe the milky substance - once the pump is Used.
- ⑦ The Paint Room From 1 to 10 is A 5.





**TESTING ROB'S
RETURNED
5 GALLONS
OF
HI SOLV**

June 3, 2023

LARRY'S HONEY COAT

1. LARRY – BAD HONEY COAT - WATERY!
– SAME AS THE NEW 20 OZ.



MORE PRODUCT FAILURES, RETURNS, & TROUBLE SHOOTING!

1. LARRY – BAD HONEY COAT - WATERY!
– SAME VISCOSITY #!
2. SAM – BAD TRIM CUT DISCS! NO BOX – NO BATCH #!
3. LARRY – BAD #CDP - WATERY! LARRY GOES SENDS
PICTURES – THICK VISCOSITY! LARRY SENT PICTURES
4. MIKE – BAD #CDP – PRODUCT WILL NOT TOOL! TOO
THICK? MIKE WAS TO VISIT.
5. BILL – BAD BLACK SCREWS (PAINTED) – SCREW WILL NOT
GO INTO FOLDOVER NUT! PAINT TOO THICK?

CREST MICHIGAN GUIDE



CREST INDUSTRIES, INC.

1337 King Road, Trenton, Michigan 48183
Phone 1-800-822-4100
Fax 1-800-344-4461

PRODUCT TROUBLE SHOOTING REPORT

GENERAL INFORMATION

DATE OF REPORT: _____ CREST DISTRIBUTOR: _____ SALES REPRESENTATIVE: _____

USER INFORMATION

BUSINESS NAME: _____ ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ TELEPHONE #: _____

TYPE OF BUSINESS (BODY SHOP, SERVICE, DETAIL SHOP, GLASS SHOP, ETC.): _____

VEHICLE INFORMATION

YEAR: _____ MAKE: _____ MODEL: _____ DATE REPAIRED: _____

TECHNICIAN'S NAME: _____ DATE PROBLEM / FAILURE REPORTED TO SHOP: _____

DESCRIPTION OF PROBLEM / FAILURE / DOCUMENT WITH PHOTOGRAPHS: _____

LIST ALL CREST PRODUCTS USED IN REPAIR / RETAIN ANY REMAINING PRODUCT FOR TESTING AND ANALYSIS: _____

LIST ALL NON-CREST PRODUCTS USED IN REPAIR: _____

CREST PRODUCT SPECIFIC INFORMATION

AEROSOL COATINGS (ACB, ACR, ABO, ARC, AT02, ETC.):

1. PRODUCT STOCK NO.: _____ 2. BATCH CODE (PRINTED ON BOTTOM OF CAN): _____

3. TEMPERATURE CONDITIONS AT TIME OF APPLICATION: _____ 4. NUMBER OF COATS APPLIED: _____

5. DRY TIME BETWEEN COATS: _____ 6. DRY TIME AFTER LAST COAT WAS APPLIED: _____

7. WAS FINAL COAT TOP COATED / PAINTED? _____

8. IF SO, WITH WHAT PRODUCT (MANUFACTURER, STOCK#)? _____

9. HOW LONG AFTER TOP-COATING DID PROBLEM DEVELOP? _____

1-PART SEALANTS / ADHESIVES (CUP, SUP, C/JN, T/JN, CSGR, ETC.):

1. PRODUCT STOCK NO.: _____ 2. DATE CODE: _____

3. SUBSTRATE TO WHICH PRODUCT WAS APPLIED (BARE METAL, PRIMED METAL, PLASTIC, ETC.): _____

4. TEMPERATURE CONDITIONS AT TIME PRODUCT WAS APPLIED: _____

5. IF APPLIED TO PRIMED METAL, WHAT PRIMER WAS USED? _____

6. HOW LONG WAS PRIMER ALLOWED TO CURE / DRY? _____

7. WHAT SOLVENT WAS USED TO "FEATHER" OR SMOOTH SEALER (IF ANY)? _____

8. WAS SEALER TOP COATED? _____ IF SO, WITH WHAT PRODUCT? _____

9. HOW LONG DID SEALER CURE / DRY PRIOR TO TOP COATING? _____

2-PART SEALANTS / ADHESIVES (CREST EPOXIES - CBM1, CBJ2, CEJB, CECB, CESS, FORMULA 21, CEPB, ETC.):

1. PRODUCT STOCK NO.: _____ 2. DATE CODE: _____

3. TEMPERATURE CONDITIONS AT TIME OF APPLICATION: _____

4. SUBSTRATE TO WHICH PRODUCT WAS APPLIED (BARE METAL, PRIMED METAL, PLASTIC, ETC.): _____

5. IF APPLIED OVER PRIMER, LIST TYPE, MANUFACTURER, PRODUCT STOCK NO.: _____

6. HAD THIS CARTRIDGE BEEN USED BEFORE OR WAS IT A FRESH CARTRIDGE? _____

7. DID USER BALANCE CARTRIDGE PRIOR TO INSTALLING NOZZLE? _____ 8. STOCK NO. OF NOZZLE USED: _____

9. WAS A TEST BEAD DISPENSED? _____ 10. WAS SOLVENT USED TO FEATHER PRODUCT? _____

11. HOW LONG DID PRODUCT CURE PRIOR TO SANDING / PAINTING? _____

12. WHAT FILLER WAS USED OVER PRODUCT (IF ANY)? _____

13. WHAT PRIMER / TOPCOATS WERE APPLIED OVER PRODUCT (LIST MANUFACTURER AND STOCK #)? _____

BODY FILLER / GLAZE (BSB, BCG1, BSS, BSC):

1. PRODUCT STOCK NO.: _____ 2. DATE CODE: _____

3. TEMPERATURE CONDITIONS AT TIME OF APPLICATION: _____

4. SUBSTRATE TO WHICH PRODUCT WAS APPLIED (SMC, BARE METAL, ALUMINUM, PRIMED METAL, PAINT, ETC.): _____

5. WAS CREST HARDENER USED? _____ 6. WAS HARDENER % ADJUSTED FOR HOT OR COLD CONDITIONS? _____

IF SO, PLEASE DESCRIBE: _____

7. HOW THICK WAS PRODUCT APPLIED? _____ 8. HOW LONG DID PRODUCT CURE PRIOR TO SANDING? _____

9. WHAT GRIT PAPER WAS USED? _____ 10. HOW LONG DID FILLER / GLAZE CURE PRIOR TO PAINTING? _____

11. WHAT PRIMER WAS USED TO TOP COAT FILLER / GLAZE (LIST MANUFACTURER AND STOCK #)? _____

2K CLEAR AND PRIMER (BHC, BCC-38, BCC, BCC-50 BUP):

1. CREST STOCK NO.: _____ 2. DATE CODE: _____

3. TEMPERATURE CONDITIONS: _____ 4. WAS BUP? - URE PRIME USED? _____

5. IF YES, WAS IT APPLIED TO BARE METAL OR ANOTHER PRIMER (LIST TYPE, MANUFACTURER & PART #)? _____

6. WAS URE PRIME MIXED 4:1 WITH BUP? HARDENER? _____ 7. WAS URE PRIME REDUCED? _____

IF SO, WHAT %? _____ 8. HOW MANY COATS WERE APPLIED? _____

9. HOW LONG DID URE PRIME CURE PRIOR TO SANDING? _____

10. HOW LONG BEFORE SANDING URE PRIME WAS TOP COATED? _____

11. MANUFACTURER AND PART # OF BASECOAT: _____ 12. WAS BASECOAT WATERBORNE? _____

13. STOCK NO. OF CREST CLEARCOAT USED: _____ 14. STOCK NO. OF CREST ACTIVATOR USED: _____

15. MIX RATIO: _____ 16. WAS CLEARCOAT REDUCED? _____ 17. IF SO, WHAT %? _____

18. MANUFACTURER AND PART # OF REDUCER: _____

19. NUMBER OF COATS APPLIED: _____ 20. FLASH TIME BETWEEN COATS: _____

21. CURE TIME PRIOR TO SANDING / BUFFING: _____ 22. CURE TIME PRIOR TO DELIVERY: _____

PRODUCT TROUBLE SHOOTING GUIDE

1. TAKE LOTS OF PICTURES

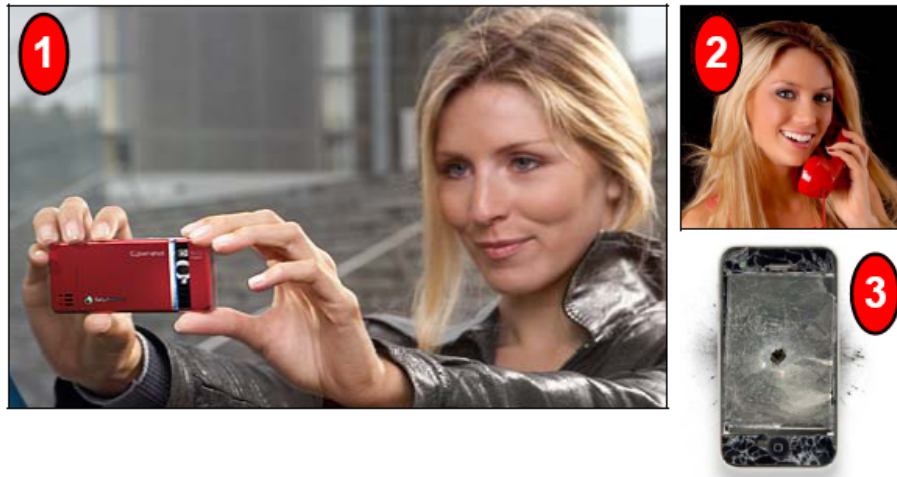
BE SURE TO CLEARLY PHOTOGRAPH:

- ☐ THE VEHICLE AND THE AREA IN QUESTION
- ☐ ALL THE PRODUCTS USED & THEIR BATCH CODES!
- ☐ THE TECHNICIANS WHO PERFORMED THE WORK!
- ☐ PICTURES CAN BE E-MAILED TO HELP SPEED THE TROUBLE SHOOTING!
- ☐ THE MORE PICTURES THE BETTER!

2. PHONE ALL SUPPLIERS INVOLVED.

- ☐ AWAIT INSTRUCTIONS!

3. SAVE ALL MATERIALS USED ON THE JOB FOR INSPECTION AND TESTING.



PRODUCT TROUBLE SHOOTING GUIDE.pub 120412

CEC EZ!

1. Call Us!
Rick or Jim
2. Take Pictures
3. Done!

DISCONTINUED ZZ's FROM **DEC 2022**





Ez DOZEN SYSTEM INTRODUCTION



FULL CASE (12 CANS)

\$188.00



\$15.66 ea.

ALL 9 SEM Ez Coat Colors Plus Crest's 3 Best Primers



WWW.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

EZ DOZEN Intro

Receive ONE CAN of each pictured above!

ZZ-1 \$188.00

**LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!**



| ZZ1 | |
|------------|------------|
| UNITS SOLD | 47 |
| SALE PRICE | 188.00 |
| SALE TOTAL | \$8,836.00 |

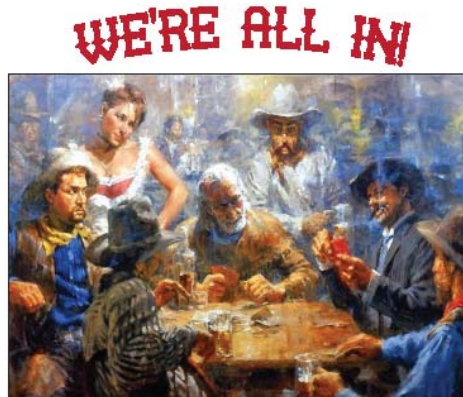
ZZ1_EZ DOZEN.pub 112222



PRIMER PROMO!

Stack the Decks
with **PRIMA FLEX!**

Stock No. ZZ-2



*"That ain't fair – you're
DOUBLE DEALIN'
PARTNER!"*

BUY:
(1) AP-F
PRIMA FLEX



GET: (1) APF
PRIMA FLEX
FREE!

AP-F - Prima Flex Flexible Primer Surfacer

- Excellent Coverage
- Fast Dry
- Flexible
- EZ Sanding

NOTE: Limit 1 per customer.

Crest East Coast 1109 Industrial Parkway Brick, NJ 08724 866-458-9009

12/22

| ZZ2 | |
|------------|-----------|
| UNITS SOLD | 33 |
| SALE PRICE | 15.20 |
| SALE TOTAL | \$ 501.60 |



One Minute Wonder

3 CARTRIDGE COMBO

\$144.00



SUPER FAST URETHANE ADHESIVES

One Minute Wonder
3 CARTRIDGE COMBO

ZZ-3 \$144.00



www.CRESTEASTCOAST.com
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!

ZZ3_ONE MINUTE WONDER.pub 112222



| ZZ3 | |
|------------|-------------|
| UNITS SOLD | 24 |
| SALE PRICE | 144.00 |
| SALE TOTAL | \$ 3,456.00 |



Poly QUAD

PREMIUM POLYESTER SAMPLER



\$144.00



SKIM COAT

SHARKBITE

PORPOISE PUTTY

SEAL SKIN

\$36.00 ea.

ALL 4 ADHERE DIRECT TO PAINT AND PRIMER!



www.CRESTEASTCOAST.com
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

Poly QUAD SAMPLER
Receive ONE CAN of each pictured above!

ZZ-4 \$144.00

**LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!**

ZZ4

| | |
|------------|------------|
| UNITS SOLD | 20 |
| SALE PRICE | 144.00 |
| SALE TOTAL | \$2,880.00 |

ZZ4_POLY QUAD.pub 112222

June 3, 2023



30 BELTS

1/2" X 18" FINGER TOOL SANDING BELTS

\$45.00₃

Z18SB80

Z18SB60

Z18SB36

\$1.50_{ea./ Belt}

PICK 3 BAGS / YOUR CHOICE 10 BELTS / GRIT 36 / 60 / 80



www.CRESTEASTCOAST.com
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

30 BELTS SANDING TOOL

Choose ANY 3 Grits of Your Choice! (10 Belts / Bag)

ZZ-5 \$45.00₃

**LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!**

ZZ5_30 BELTS.pub 112322



| ZZ5 | |
|------------|------------|
| UNITS SOLD | 107 |
| SALE PRICE | 45.00 |
| SALE TOTAL | \$4,815.00 |



"2 BLUE" ROLLS 16' X 350' CORONA TREATED "BLUE OCEAN" SHEETING



ZZ-6

"2 BLUE"

RECEIVE 2 ROLLS OF BLUE OCEAN
CORONA TREATED SHEETING FOR \$59.00



\$59.00.

WWW.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

**LIMIT 2 PROMO'S PER CUSTOMER
LIMITED TIME OFFER!**

ZZ6_2 BLUE ZB016 pub 012723

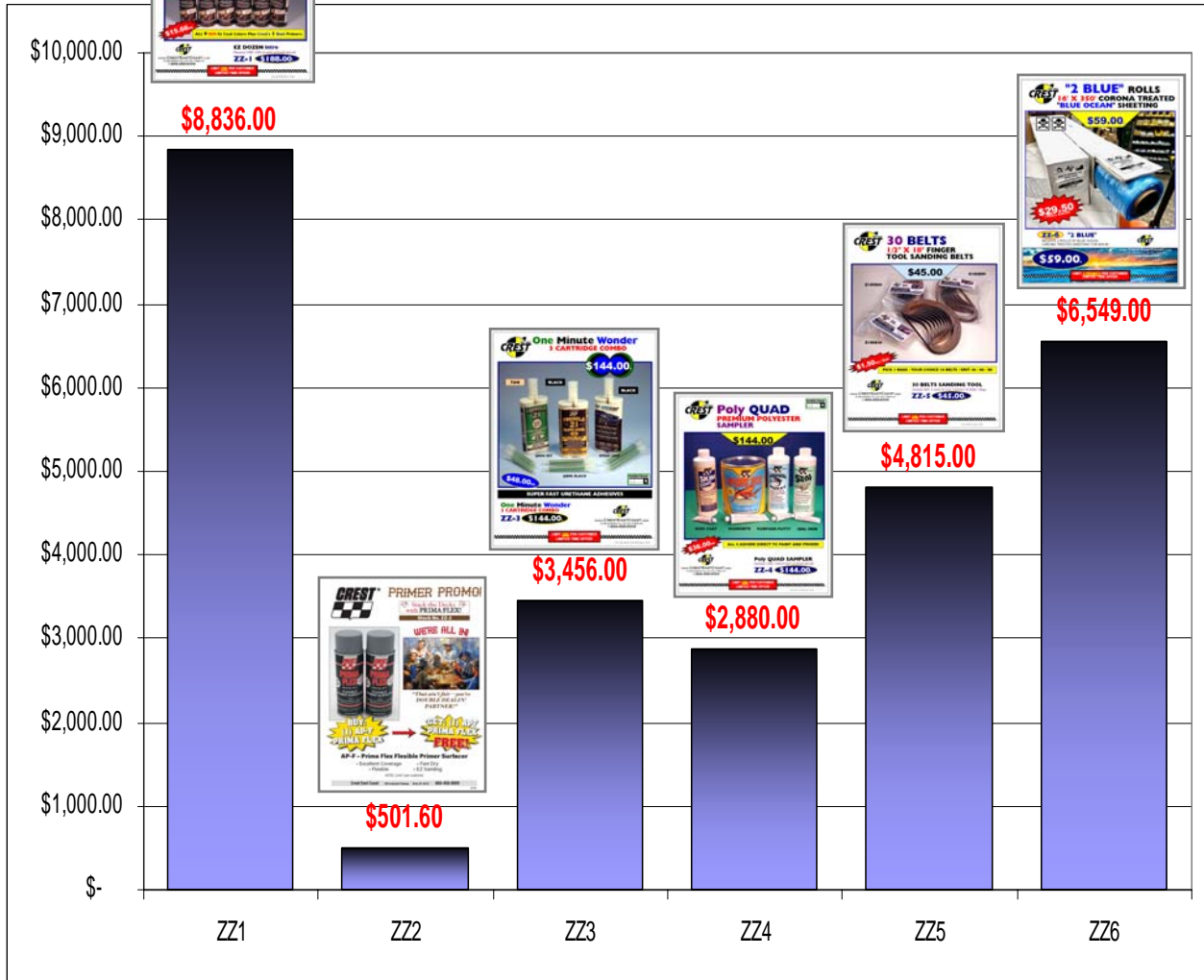


ZZ6

| | |
|------------|-------------|
| UNITS SOLD | 111 |
| SALE PRICE | 59.00 |
| SALE TOTAL | \$ 6,549.00 |

ZZ-TOTALS

| | | |
|-----------------|----|------------------|
| ZZ1 | \$ | 8,836.00 |
| ZZ2 | \$ | 501.60 |
| ZZ3 | \$ | 3,456.00 |
| ZZ4 | \$ | 2,880.00 |
| ZZ5 | \$ | 4,815.00 |
| ZZ6 | \$ | 6,549.00 |
| TOTAL \$ | | 27,037.60 |



June 3, 2023

ZZ's STILL ACTIVE



June 3, 2023

ZZ-7 GRAND SLAM



GRAND SLAM



4 BLACK OUT \$19.00



\$4.75^{ea.}

\$4.75

\$4.75

\$4.75

\$4.75

\$19.00

RUBBERIZED UNDERCOAT

Grand Slam

4 Run Homer

ZZ-7 \$19.00^s



www.CRESTEASTCOAST.COM

TO RE-ORDER CALL US TOLL FREE AT:

1-866-458-9009

**LIMIT TWO PER CUSTOMER
LIMITED TIME OFFER!**

ZZ7_Grand Slam.pub 032123

STILL ACTIVE . . . ZZ- 8



DOCTOR DRILL KIT

INTRO



DOCTOR DRILL KIT

WWW.CRESTEASTCOAST.COM
TOLL FREE CALL US TOLL FREE AT:
1-866-458-9009

ZZ-8

CREST

WWW.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

\$119.00

The ZZ-8 DOCTOR DRILL KIT Intro - \$ 119.00

THE DOCTOR DRILL KIT contains 20 drills
Stored in an Illustrated Organizer Case:
All Drills in one Place! Time is Money!

- 1- #WSWD8 VULCAN Spot Weld Cutter
- 1- #ZWS8 TITAN SABER Step Drill
- 6- #DB 1/8 BB BLACK BEAUTY Double End Drill Bits
- 6- #DB 3/16 BB BLACK BEAUTY Double End Drill Bits
- 6- #DB 1/4 BB BLACK BEAUTY Double End Drill Bits

Note: **WURTH, LAWSON, KENT**, - Equivalent STREET VALUE as much as: \$149.00 - \$199.00

LIMITED AVAILABILITY! SALE ENDS WHEN INVENTORY IS EXHAUSTED!

ZZ8_DOCTOR DRILL KIT INTRO.pub 041023



NEWLY "DISCONTINUED"
PRODUCTS FROM THE
CREST EAST COAST
WAREHOUSE



WHY “DISCONTINUE” AN ITEM ???

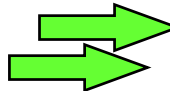
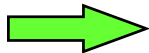


LOCTITE – ITEMS “DROPPED” #1



LOCTITE **PST 592** THREAD SEALANT HIGH TEMPERATURE

6 ml. # L398
 50 ml. # L397
 Teflon Tape #YRTT



LOCTITE **THREADLOCKER STICK**

Solid Stick formula (patented) offers great flexibility for tough applications, especially overhead and on components that can't be moved. Compact design won't spill or leak in toolboxes or on the shop floor.

| | |
|---|--------|
| RED Threadlocker Stick - 9 gm (<i>Not Shown</i>) | # L701 |
| BLUE Threadlocker Stick - 9 gm | # L643 |
| PST Thread and Pipe Sealant Stick - 19 gm. | # L615 |
| COPPER Anti Seize Stick- 19 gm. | # L616 |
| SILVER Anti Seize Stick- 19 gm. | # L617 |
| LOCTITE Stick Kit (contains 1 of each above) | # LSK |

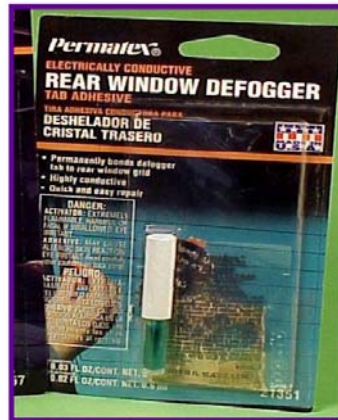


LOCTITE – ITEMS “DROPPED” #2



READY GASKET

Specified as OEM on GM, Ford Daimler-Chrysler. Ready Gasket makes high performance leak proof gaskets in one minute. Blowout resistant and sensor safe Temperature Range: -75°F to 450°F
Black, 7 oz. Can # L173



REAR WINDOW DEFOGGER TAB ADHESIVE REPAIR KIT

Adheres the defogger Tabs
Repair Kit # L351



GASKET MAKER 518

Non-corrosive anaerobic for use on aluminum, iron and steel flanged mating surfaces.
6 ml. Tube # L395

LOCTITE RTV SILICONE GASKET MAKERS

O.E.M. HIGH PERFORMANCE
80 ml. / 2.7 oz. Tubes

→ **GRAY** (-75°F to 626°F) # L464
→ **COPPER** (-75°F to 700°F) # L466
→ **BLACK** (-75°F to 626°F) # L467



“NORTON” – ITEMS “DROPPED”



NORTON PLASTIC SHEETING

Paint will not flake or peel off the Blue Sheeting!

16' x 350' Blue Sheeting

NBS16



Norton Speed-Grip

Two part Adhesive. Working time from 1 to 90 minutes.
Black color. Includes TWO mixer nozzles.
7.3 oz., 7.4 oz., Dual Cartridge

“ASSORTED” – ITEMS “DROPPED” #1



GERSON CLOTH TACK RAGS

WHITE

Ultra soft to conform to all contours with a medium tack level.

12 / box, 18" x 36" # GTR-W



SEM SEAM SEALER

White Heavy # S40477



UMBXK

June 3, 2023

“ASSORTED” – ITEMS “DROPPED” #2



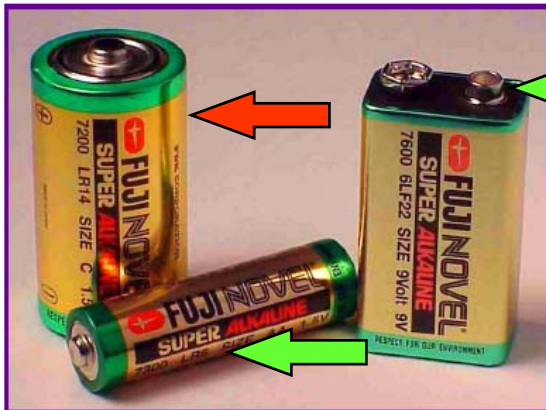
WINDSHIELD WIPER TUBING

- 7/64" I.D. # H39W
- 5/32" I.D. # H40W
- 7/32" I.D. # H41W



FUEL LINE HOSE

- Neoprene rubber
1/4" I.D. # H2F
- 5/16" I.D. # H3F
- 3/8" I.D. # H4F



FUJI NOVEL BATTERIES

Super Alkaline

The best battery in the world with a 30% power boost. 100 % Mercury and Cadmium free. The only battery with "Reverse Current Technology Protection". Conveniently Packed.

| SIZE | QUANTITY | STOCK # |
|--------|----------|---------|
| AA | 8 Pack | # ZVAA |
| AAA | 8 Pack | # ZVAAA |
| C | 4 Pack | # ZVC |
| D | 4 Pack | # ZVD |
| 9 Volt | 2 Pack | # ZV9 |

TUFF - SKIN DROP LIGHT BULBS

OSHA approved coating for use around gasoline and other flammable environments. Sold 6 bulbs in a pack or 30 bulbs per case.

75 Watt # HB-75TS

PREMIUM ROUGH SERVICE DROP LIGHT BULBS

Sold 6 bulbs in a pack or 30 bulbs per case.

50 Watt # HB-50
75 Watt # HB-75



GREENLIGHT MINI FLORESCENT DROP LIGHT BULB

This bulb gives you the light you want without the heat. Sold individually. 10 bulbs per case.

6 inch, 13 Watt # ZR13B

June 3, 2023



EVERCOAT – ITEMS “DROPPED”



EVERCOAT
POLY –FLEX
30 oz bottle

ZE411



EVERCOAT
RAGE # ZE106



EVERCOAT
RAGE GOLD # ZE112



EVERCOAT
RAGE EXTREME # ZE120



EVERCOAT
Z—GRIP # ZE282



EVERCOAT
EVERGLASS # ZE622



EVERCOAT
TIGER HAIR # ZE1190



CREST – ITEMS “DROPPED” #1



10 OZ. DUAL CARTRIDGE GUN
GF21





CREST – ITEMS “DROPPED” #2

URE SEAM PLUS

Urethane Seam Sealer

The best tooling urethane seam sealer on the market. Instantly paintable. Permanently flexible. Tremendous adhesion. Zero shrinkage - Zero flow. Designed to be painted Wet on Wet. Moisture cured.

Can be cleaned up with ACRY SOLV

BONDS: Door skin lap seams
Hood panel reinforcements
Ground effect facias

SEALS: Drip rails, Shock towers
Seams in Hi-Flex areas
Large trunk seams
Wheel well area seams

10.5 oz. Cart. Gray # CUP

Extra Nozzle # WFS



RESEAL

Heavy Bodied

Non-Sag

11 oz. Cart. # CRB

BUTYL WINDSHIELD RESEALANTS

Seals leaks in windshields, backlites and taillights.
Bonds to wet or dry surfaces. Permanently flexible.
Compatible with urethane, butyl or other sealants.



URE SEAM PLUS

SAUSAGE BAG

Urethane Seam Sealer

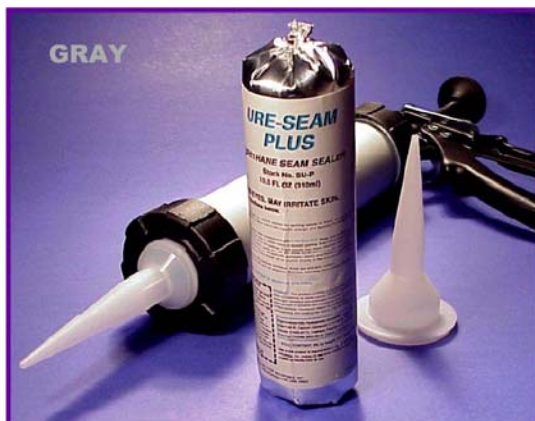
The best tooling urethane seam sealer on the market. Instantly paintable. Permanently flexible. Tremendous adhesion. Zero shrinkage - Zero flow. Designed to be painted Wet on Wet. Moisture cured.

Can be cleaned up with ACRY SOLV

BONDS: Door skin lap seams
Hood panel reinforcements
Ground effect facias

SEALS: Drip rails, Shock towers
Seams in Hi-Flex areas
Large trunk seams
Wheel well area seams

10.5 oz. Bag Gray # SUP
Bag Cartridge gun # GCAC
Extra Nozzle # WCN





WHEEL WEIGHTS –

ALL POUND ON + 3M - “DROPPED”

go green plasteel - Lead Free Wheel
Weights



STEEL Wheel Weights

| OUNCES | MC | | GRAMS | IAW |
|----------|---------|--------|-------|--------|
| | T | P/REG | | FN |
| 1/4 OZ. | ##PS025 | PFe025 | 5g | ##PS05 |
| 1/2 OZ. | ##PS050 | PFe050 | 10g | ##PS10 |
| 3/4 OZ. | ##PS075 | PFe075 | 15g | ##PS15 |
| 1.00 OZ. | ##PS100 | PFe100 | 20g | ##PS20 |
| 1.25 OZ. | ##PS125 | PFe125 | 25g | ##PS25 |
| 1.50 OZ. | ##PS150 | PFe150 | 30g | ##PS30 |
| 1.75 OZ. | ##PS175 | PFe175 | 35g | ##PS35 |
| 2.00 OZ. | ##PS200 | PFe200 | 40g | ##PS40 |

ZINC Wheel Weights

| OUNCES | MC | GRAMS | IAW |
|----------|---------|-------|---------|
| 1/4 OZ. | MCZS025 | 5g | IAWZS05 |
| 1/2 OZ. | MCZS050 | 10g | IAWZS10 |
| 3/4 OZ. | MCZS075 | 15g | IAWZS15 |
| 1.00 OZ. | MCZS100 | 20g | IAWZS20 |
| 1.25 OZ. | MCZS125 | 25g | IAWZS25 |
| 1.50 OZ. | MCZS150 | 30g | IAWZS30 |
| 1.75 OZ. | MCZS175 | 35g | IAWZS35 |
| 2.00 OZ. | MCZS200 | 40g | IAWZS40 |

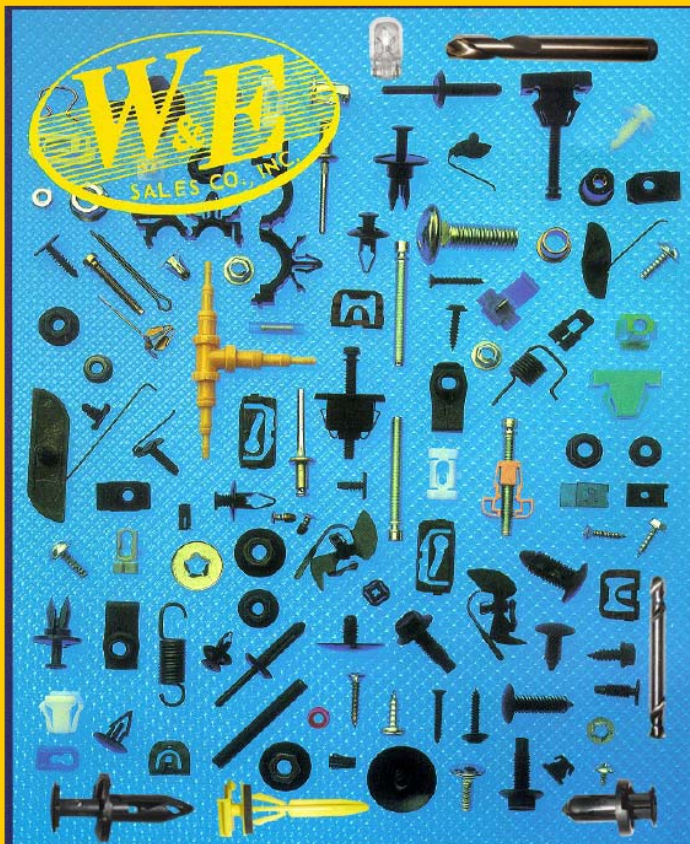




ALL W & E - “DROPPED”



W&E SALES CO.,INC.



THE COMPLETE LINE OF HARDWARE & SPECIALIZED TOOLS

FOR THE AUTOBODY & AUTO GLASS SHOP

2016-2017



**WE
BE
ALL
GONE
!!!**



June 3, 2023

CRS
2468
TOTAL#
39
PAGES!
1008#
SOLD IN
2 1/2
Yrs.

SPECIAL ORDERS! MORITORIUM



NO NEW NUMBERS!



June 3, 2023

SPECIAL ORDERS! MORITURIUM

1008#
SOLD IN
2 1/2
Yrs.

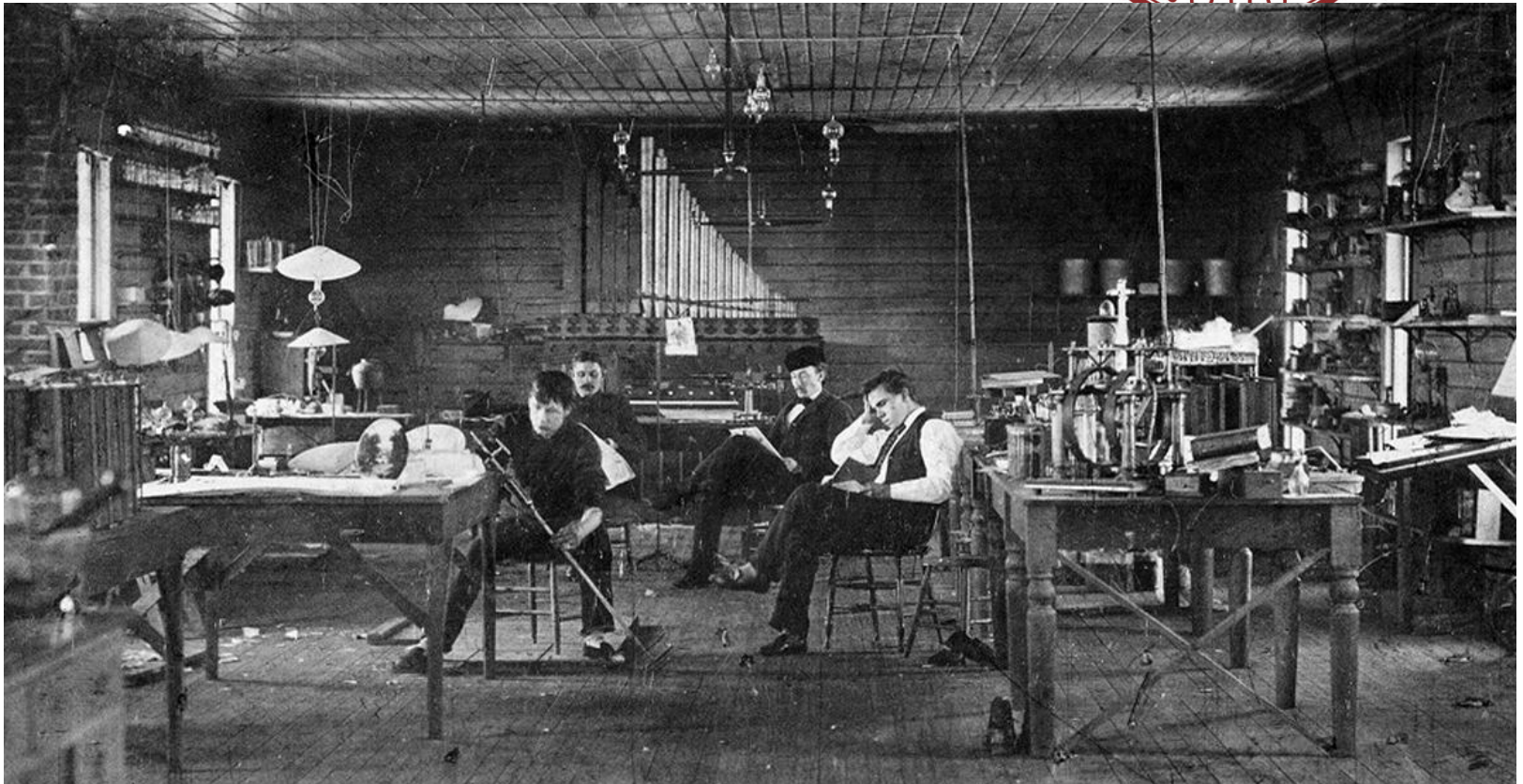
1460 CRS #
UNSOLD
GOING BACK
15 YEARS



| | | | | | | |
|-----------------------------|---|--------|-------------------------------|---|-----------------|-----------|
| 6 | 1 | Y4420 | SCREW RIVET | 3 | 5.89 | 5.89 |
| 7 | 1 | Y6546 | RETAINER SATURN | 3 | 4.81 | 4.81 |
| 8 | 1 | Y9794 | RET 5MMHOLE FORD HONDA | 3 | 5.43 | 5.43 |
| 9 | 1 | X9946 | RED NYLON MOULDING CLIPS | 3 | 14.53 | 14.53 |
| 10 | 1 | Y6540 | RETAINER GM & CHRY | 3 | 13.78 | 13.78 |
| 11 | 1 | Y20104 | SPLIT TYPE SPECIALTY RIVET | 3 | 5.43 | 16.29 |
| 12 | 3 | X9946 | RED NYLON MOULDING CLIPS | 3 | - | - |
| 13 | 1 | Y19620 | #N/A X17747 | - | - | - |
| 14 | 1 | Y29891 | #N/A - Call X12604 | - | - | - |
| 15 | 1 | Y178 | #N/A | - | - | - |
| 16 | 1 | Y20341 | #N/A 020341 X 10952 | - | - | - |
| 17 | 1 | Y176 | #N/A | - | - | - |
| 18 | | | | | | |
| 19 | | | | | | |
| 20 | | | | | | |
| 21 | | | | | | |
| 22 | | | | | | |
| 23 | | | | | | |
| 24 | | | | | | |
| 25 | | | | | | |
| SUB TOTAL | | | | | \$ | 125.42 |
| # LINES 12.00 \$/LINE 10.45 | | | | | | |
| REMARKS: | | | | | SALES TAX 0.00% | \$ - |
| | | | | | TOTAL | \$ 125.42 |
| | | | | | FAX COVER | |

TRY! TRANSITIONING TO!
THE DISCO BOOK!

NEW PRODUCTS





NEW!

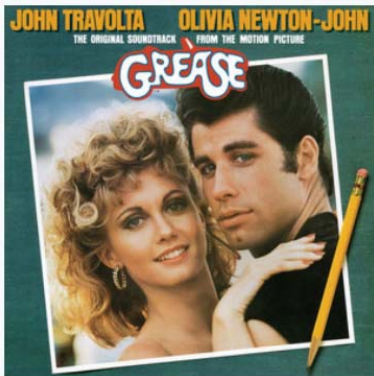
New Stock #UMBSp

Standard pneumatic

price up!

MBX “METAL / BRISTLE” BLASTER





OLD!

NEW!

June 3, 2023



NEW!

**Z13SB##
40,60,80**



OLD!
Z10SB##

**36,40,60,80
NEW! ES**

“HERE’S JOHNNY!”



Suppressor 45 NVH NOISE, VIBRATION AND HARSHNESS



YF 5 K

YF 5 WK



YF 0 K

YF 0 WK

NEW!



RUBBER COAT & BLACK OUT

NEW!



NEW!

BLACKBIRD



SUPER FAST

WORK TIME

1 MINUTE

SUPER FAST STRENGTH BUILD

5 MINUTE



BLACKBIRD #CUBB

Stock No. CU-BB

BLACKBIRD

CREST



BLACKBIRD

1.0

Stock No. CU-BB

Adhesivo de reparación de uretano de 1 minuto

Fast Set, Advanced Chemistry Urethane Adhesive for Bonding & Repairing Plastic, Fiberglass, SMC, Carbon Fiber, Properly Prepared Steel and Aluminum

Work Time: 1 Minute
Sand/Paint Time: 10 Minutes

Do not handle until all safety precautions have been read and understood.
No manipular antes de haber leído y comprendido todas las precauciones de seguridad.

7.1 FL OZ (215 ml)

BLACKBIRD

CREST

CU-BB

CU-BB BLACKBIRD is a two-component urethane adhesive with a one minute open time for bonding/repair procedures to plastics and properly prepared metal substrates. See enclosed data sheet for complete instructions. Consulte la hoja de datos adjunta para obtener instrucciones completas.

CU-BB (Part A)

DANGER Causes skin irritation. May cause an allergic skin reaction. Causes serious eye irritation. Harmful if inhaled. May cause allergy or asthma symptoms or breathing difficulties if inhaled. Do not breathe dust/fume/vapors. Wash face, hands, and any exposed skin thoroughly after handling. Do not eat, drink or smoke when using this product. Use only outdoors or in a well-ventilated area. Contaminated work clothing should not be allowed out of the workplace. Wear protective gloves/protective clothing/eye protection/face protection. In case of inadequate ventilation wear respiratory protection. IF ON SKIN: Wash with plenty of soap and water. IF INHALED: Remove victim to fresh air and keep at rest in a position comfortable for breathing. IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. Call a POISON CENTER or doctor/physician if you feel unwell. If skin irritation or rash occurs, seek medical advice/attention. If eye irritation persists, get medical advice/attention. If experiencing respiratory symptoms call a POISON CENTER or doctor/physician. Take off contaminated clothing and wash before re-use. Store container tightly closed in well-ventilated place. Dispose of contents/container in accordance with local/regional/national and international regulations.



PELIGRO Causa irritación de la piel. Puede provocar una reacción cutánea alérgica. Provoca irritación ocular grave. Nocivo al ser inhalado. Puede provocar síntomas de alergia o asma o dificultades respiratorias al ser inhalado. No respirar polvo/humos/vapores. Lavarse cuidadosamente las manos después de la manipulación. No comer, beber o fumar cuando se manipula este producto. Utilizar sólo al aire libre o en un lugar bien ventilado. La ropa de trabajo contaminada no debería salir del lugar de trabajo. Usar guantes /ropa protectora/ equipo de protección para los ojos/la cara. En caso de ventilación insuficiente, llevar equipo de respiración. EN CASO DE CONTACTO CON LA PIEL: Lavarse con cuidado utilizando agua y jabón abundantes. EN CASO DE INHALACIÓN: Transportar a la víctima al aire libre y mantenerla en una posición que facilite la respiración. Si respira con dificultad, transportar a la víctima al aire libre y mantenerla en reposo en una posición que facilite la respiración. EN CASO DE CONTACTO CON LOS OJOS: Lavar con agua cuidadosamente durante varios minutos. Quitar en su caso las lentes de contacto, si puede hacerse con facilidad. Prosiguir con el lavado. Llamar a un CENTRO DE TOXICOLOGÍA o a un médico si la persona se encuentra mal. En caso de irritación de la piel, consultar a un médico. Si la irritación ocular persiste, consultar a un médico. En caso de síntomas respiratorios llamar a un CENTRO DE TOXICOLOGÍA o a un médico. Quitar la ropa contaminada y lavarla antes de volverla a usar. Almacenar en un recipiente herméticamente cerrado en un lugar bien ventilado. Eliminar el contenido/recipiente conforme a las regulaciones local/regional/nacional/internacional.

CU-BB (Part B)

WARNING Causes skin irritation. Causes eye irritation. May cause respiratory irritation. Avoid breathing dust/fume/vapors. Wash face, hands, and any exposed skin thoroughly after handling. Use only outdoors or in a well-ventilated area. Wear protective gloves/protective clothing/eye protection/face protection. IF ON SKIN: Wash with plenty of soap and water. IF INHALED: Remove victim to fresh air and keep at rest in a position comfortable for breathing. IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. Call a POISON CENTER or doctor/physician if you feel unwell. If skin irritation occurs, get medical advice/attention. If eye irritation persists, get medical advice/attention. Take off contaminated clothing and wash before re-use. Store container tightly closed in well-ventilated place. Store locked up. Dispose of contents/container in accordance with local/regional/national and international regulations.



ATENCIÓN Causa irritación de la piel. Causa irritación de ojos. Puede irritar las vías respiratorias. No respirar polvo/humos/vapores. Lavarse cuidadosamente las manos después de la manipulación. Utilizar sólo al aire libre o en un lugar bien ventilado. Usar guantes /ropa protectora/ equipo de protección para los ojos/la cara. EN CASO DE CONTACTO CON LA PIEL: Lavarse con cuidado utilizando agua y jabón abundantes. EN CASO DE INHALACIÓN: Transportar a la víctima al aire libre y mantenerla en una posición que facilite la respiración. EN CASO DE CONTACTO CON LOS OJOS: Enjuagar con agua cuidadosamente durante varios minutos. Quitar los lentes de contacto cuando estén presentes y pueda hacerse con facilidad. Prosiguir con el lavado. Llamar a un CENTRO DE TOXICOLOGÍA o a un médico si la persona se encuentra mal. En caso de irritación cutánea, consultar a un médico. Si la irritación ocular persiste, consultar a un médico. Quitar la ropa contaminada y lavarla antes de volverla a usar. Almacenar en un recipiente herméticamente cerrado en un lugar bien ventilado. Guardar bajo llave. Eliminar el contenido/recipiente conforme a las regulaciones local/regional/nacional/internacional.

Crest Industries, Inc. 1337 King Road, Trenton, MI 48183 (734) 479-4141

Right to Know Info: Cantor oil, polymer with 1,1'-methylenebis (4-isocyanatobenzene) (58424-09-5), Talcum (5807-96-6), Methylenebis(phenylisocyanate) (101-68-5), Siloxanes and silicones, di-me, reaction products (67762-90-7), Polyether polyol (25798-96-2)

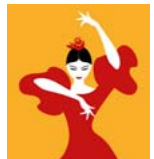


WARNING/ADVERTENCIA: Cancer/Cáncer - www.P65Warnings.gov. KEEP OUT OF REACH OF CHILDREN. SEE SAFETY DATA SHEET. / **MANTENER LEJOS DEL ALCANCE DE LOS NIÑOS. VER FICHA DE DATOS DE SEGURIDAD.** Notice: Use of this product is beyond the sellers control and Crest Industries, Inc. makes no warranty, implied or expressed, with respect to the results from its use.

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FOR INDUSTRIAL AND PROFESSIONAL USE / SOLO PARA USO PROFESIONAL E INDUSTRIAL

ATENCIÓN Causa irritación de la piel. Causa irritación de ojos. Puede irritar las vías respiratorias. No respirar polvo/humos/vapores. Lavarse cuidadosamente las manos después de la



ho/a

TEXT IN ENGLISH AND SPANISH!



**WHAT COULD
BE NEXT?**

June 3, 2023

DEMO TIME



June 3, 2023



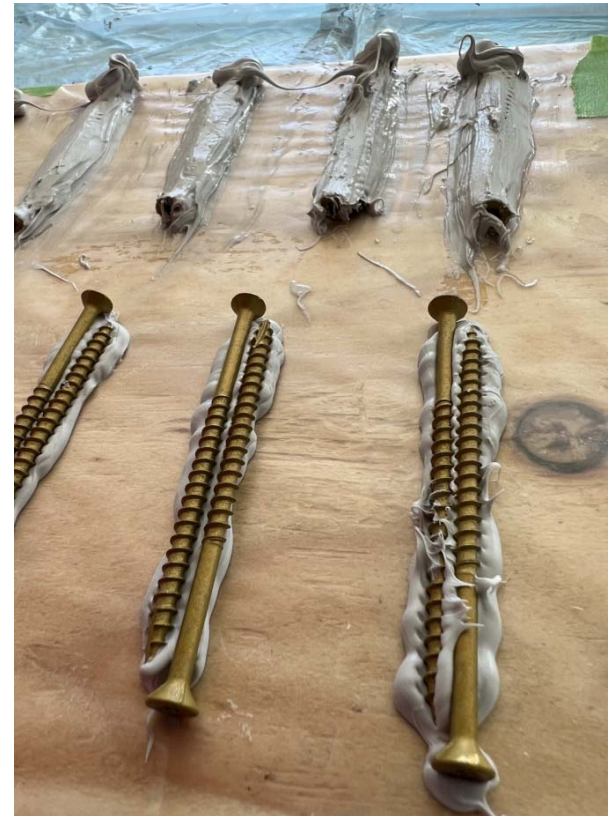
DEMO TIME!



JUST DO IT.

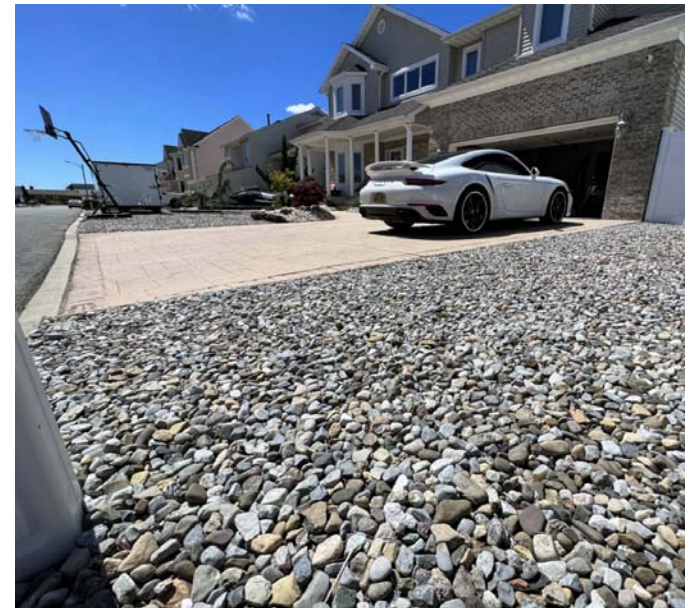
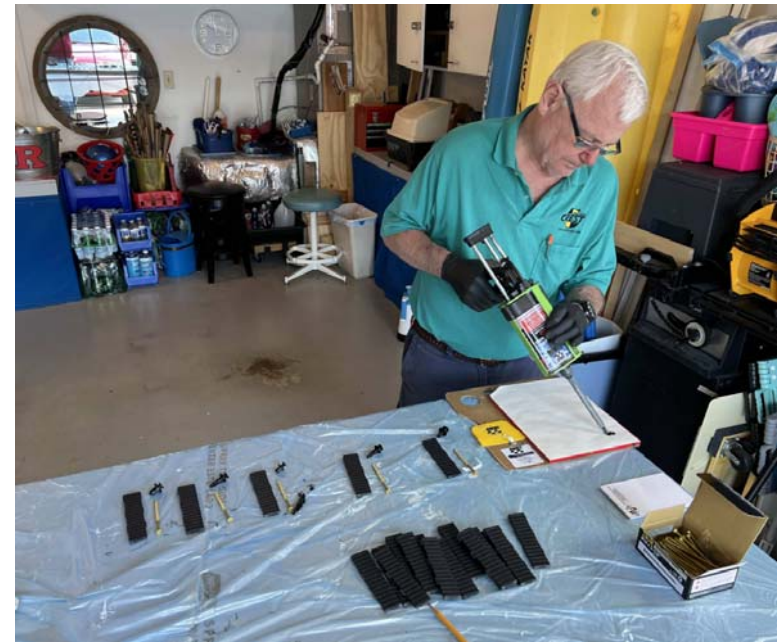
June 3, 2023

WIDGET FACTORY #1



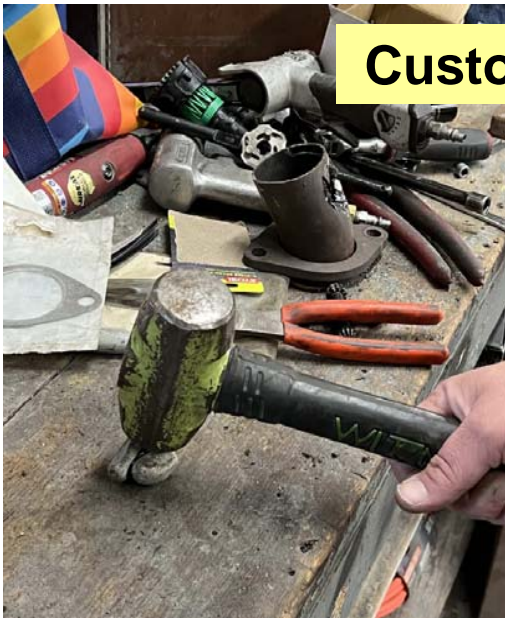
June 3, 2023

WIDGET FACTORY #2



June 3, 2023

Customer tries to DESTROY My Widget but **FAILS** #3



NEW “ZZ PROMOTIONS”





DURA-SEAM ULTRA

EVERYTHING!

\$56.00

#AAS



NEW!

**FREE
BONUS!**

#CDP

DURA-SEAM ULTRA - #ZZ-10 \$56.00 Includes: 3 – DURA-SEAM PLUS +
1 – ACRY-SOLV AEROSOL + 1 - CREST “SUPER COOL” COLLECTORS HAT **FREE!**

DURA-SEAM PLUS - 10 MIN. SKIM TIME, “DIRECT TO BARE METAL” INSTANTLY PAINTABLE OR PAINT
ANYTIME WITH NO ADDITIONAL PREPARATION. **(NO PAINT WINDOW!)** SOLVENT FREE, TOUGH AND DU-
RABLE, EXCELLENT NON SAG, EASILY TOOLED—RETAINS BRUSHMARKS, SUPERIOR STRENGTH AND
FLEXIBILITY, PLUS AGGRESSIVE WETTING AGENTS FOR STRONGER ADHESION AND BONDING!
**PLUS! ACRY-SOLV TO PREP THE SURFACE BEFORE APPLICATION AND ALSO CAN BE SPRAYED ON
DURA-SEAM TO FACILITATE SMOOTH TOOLING!**

DURA SEAM ULTRA

ZZ-10 \$56.00

PROFIT USING:
HARDTRAK
365



WWW.CRESTEASTCOAST.COM

TO RE-ORDER CALL US TOLL FREE AT:

1-866-458-9009

**LIMIT ONE (1) PER CUSTOMER
LIMITED TIME OFFER!**

ZZ10_DURA_SEAM_ULTRA.pub 060323

ZZ10

CODE

“5”

ZZ11

CODE

"4"



SPEEDY GRIPPERS

SUPER SONIC URETHANE ADHESIVES

#CUBB

1 Min.!

NEW!

#CFQB

1.5 Min.!

EVERYTHING!

\$88.00



\$44 ea

SPEEDY GRIPPERS - #ZZ-11 \$88.00 Includes: 1- BLACKBIRD + 1- QWIK BLACK

Fast Set, Advanced Chemistry Urethane Adhesive for Bonding & Repairing PLASTIC, Fiberglass, SMC, Carbon Fiber & Properly Prepared STEEL and ALUMINUM!

SPEEDY GRIPPERS

ZZ-11 \$88.00_s

PROFIT USING:
HARDTRAK
365



www.CRESTEASTCOAST.com

TO RE-ORDER CALL US TOLL FREE AT:

1-866-458-9009

**LIMIT TWO PER CUSTOMER
LIMITED TIME OFFER!**

ZZ11_SPEEDY_GRIPPERS.pub 060323

June 3, 2023

ZZ12

PICK
A
CODE

4 \$117

5 \$109

6" \$99



117_(4) / 109_(5) / 99_(6)



SPEEDY GRIPPERS SUPER PRO



SUPER SONIC URETHANE ADHESIVES



#CUBB

NEW!

1 Min.!



#CFQB

1.5 Min.!



#ASX

FREE BONUS!



SPEEDY GRIPPERS SUPER PRO - #ZZ-12 - JUST ASK!!! Includes: 1- BLACKBIRD + 1-QWIK BLACK + 1- SUPER SOLV + 1- CREST "SUPER COOL" COLLECTORS HAT!

Fast Set, Advanced Chemistry Urethane Adhesive for Bonding & Repairing PLASTIC, Fiberglass, SMC, Carbon Fiber & Properly Prepared STEEL and ALUMINUM! + *Super Solv* to Properly Prepare "PLASTIC" for Bonding or Painting!

SPEEDY GRIPPERS SUPER PRO

ZZ-12 GUESS \$?

PROFIT USING:
HARDTRAK

365

WWW.CRESTEASTCOAST.COM

TO RE-ORDER CALL US TOLL FREE AT:

1-866-458-9009

LIMIT ONE (1) PER CUSTOMER

LIMITED TIME OFFER!

117_(4) / 109_(5) / 99_(6)

ZZ12_SPEEDY_GRIPPERS_SUPER_PRO.pub 060323

June 3, 2023



MINI AIR SAW BLADE KIT

EVERY BLADE YOU NEED! – ALL IN ONE PLACE!
"CUT THE STEEL" / TIME IS MONEY!!!

\$119.00

KIT TO-

FIRST EVER!



RELATIVE **TEETH** per INCH

32

24

18

MINI AIR SAW BLADE KIT -

#ZZ-9 \$119.00

Includes:

**30 ASSORTED AIR SAW BLADES - 6 TYPES / 5 EACH +
LABELED STORAGE BOX FREE!**

Kit Contains:

- 5 - # ZASB40 4" x 32 Teeth Blades
- 5 - # ZASB60 4" x 24 Teeth Blades
- 5 - # ZASB10 4" x 18 Teeth Blades
- 5 - # ZASB30 3" x 32 Teeth Blades
- 5 - # ZASB20 3" x 24 Teeth Blades
- 5 - # ZASB00 3" x 18 Teeth Blades

#ZASBK6

125_(3) 119_(4) 112_(5) 106_(6) 99_(7)

**LIMIT ONE (1) PER CUSTOMER
ONE TIME OFFER!**

MINI AIR SAW BLADE KIT

ZZ-9

\$119.00



WWW.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

ZZ9_MINI_SAW_KIT.pub 060323

ZZ9

CODE

"4"

#ZASBK6

125_(3) 119_(4) 112_(5) 106_(6) 99_(7)

STOP



“LUNCH TIME”



RECENT CREST INDUSTRIES PRICE CHANGES



RECENT PRICE CHANGES

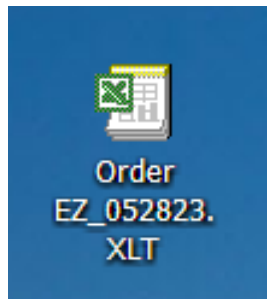
EFFECTIVE: 6/1/2023

| | | |
|----|-----------|---|
| 1 | 7770B/220 | PLIOGRIP 30 MIN URETHANE STRUCTURAL ADHESIVE |
| 2 | 7773B/220 | PLIOGRIP 3.5 MIN URETHANE STRUCTURAL ADHESIVE |
| 3 | 7779B/220 | PLIOGRIP 10 MIN URETHANE STRUCTURAL ADHESIVE |
| 4 | AGW | WHITE LITHIUM GREASE |
| 5 | APF | PRIMA FLEX |
| 6 | BAC01 | AUTO COAT BLACK |
| 7 | BAC05 | AUTO COAT BLACK |
| 8 | BAM1 | MACH 1+ ACTIVATOR |
| 9 | BCC | CALIBER 41 HIGH GLOSS CLEAR |
| 10 | BCC-38 | CALIBER 38 SPECIAL CLEARCOAT |
| 11 | BCC-50 | CALIBER 50 CLEARCOAT |
| 12 | BCCA-60 | CALIBER CLEAR SPOT ACTIVATOR |
| 13 | BCCA-70 | CALIBER CLEAR PANEL ACTIVATOR |
| 14 | BCCA-80 | CALIBER CLEAR OVERALL ACTIVAT |
| 15 | BCCA-90 | CALIBER CLEAR HIGH TEMP ACT. |
| 16 | BCG2 | CYBORGRIP2 BODY FILLER |
| 17 | BCM1 | MACH 1+ CLEAR COAT |
| 18 | BF2 | FOTO FINISH HAND GLAZE |
| 19 | BFRF | SHORT CUT FIBER REIN. FILLER |
| 20 | BHC | HYPERCLEAR2 URETHANE CLEARCOAT |
| 21 | BHCA-65 | URETHANE CLEAR SPOT ACTIVATOR |
| 22 | BHCA-75 | URETHANE CLEAR PANEL ACTIVATOR |
| 23 | BHCA-85 | URETHANE CLEAR OVERALL ACTIVATOR |
| 24 | BJK | JOB-O GLASS KLEENER |
| 25 | BJO | JOB-O HAND & SURFACE WIPES |
| 26 | BSA | ACRY-SOLV PRE-SAND SOLVENT CLEANER |
| 27 | BSA01 | ACRY-SOLV PRE-SAND SOLVENT CLEANER |
| 28 | BSA05 | ACRY-SOLV PRE-SAND SOLVENT CLEANER |
| 29 | BSB | SHARK BITE PREMIUM BODY FILLER |
| 30 | BSC | SKIM COAT POLYESTER GLAZING PUTTY |
| 31 | BSH | HI-SOLV PRE-PAINT SOLVENT CLEANER |
| 32 | BSH01 | HI-SOLV PRE-PAINT SOLVENT CLEANER |
| 33 | BSH05 | HI-SOLV PRE-PAINT SOLVENT CLEANER |
| 34 | BSS | SEAL SKIN HIGH FLOW GLAZING PUTTY |
| 35 | BSX | SUPER SOLV SOLVENT CLEANER |
| 36 | BSX05 | SUPER SOLV SOLVENT CLEANER |

| | | |
|----|--------|---|
| 37 | BUFF | PORPOISE PUTTY FLEXIBLE GLAZING F |
| 38 | BURF | URETHANE REDUCER FAST SPEED |
| 39 | BURM | URETHANE REDUCER MEDIUM SPEED |
| 40 | BURS | URETHANE REDUCER SLOW SPEED |
| 41 | BWH | HONEY COAT CONE TOP |
| 42 | BWH01 | HONEY COAT RUSTPROOFING |
| 43 | CBJ2 | BLACK JACK CONTROLLED FLOW EPOXY |
| 44 | CBM1 | BLACK MAJIK HEAVY BODY EPOXY SEA |
| 45 | CBQC | BIG QWIXTER 1 MIN EPOXY |
| 46 | CE30 | SKINNER 30 FAST PANEL BONDER |
| 47 | CEPB | PANEL BONDER 3500 |
| 48 | CFQB | FORMULA 21 QUICK SET URETHANE AD |
| 49 | CFQS | FORMULA 21 QUICK SET URETHANE AD |
| 50 | CFSA | FORMULA 21 URETHANE STRUCTURAL |
| 51 | CMG7 | METAL GRAY HEAVY BODY EPOXY SEA |
| 52 | CSSB | RTV SILICONE BLACK |
| 53 | CSSC | RTV SILICONE CLEAR |
| 54 | CSSW | RTV SILICONE WHITE |
| 55 | CTNT | THICK-N-TAN EXTRA HEAVY BODY EPO |
| 56 | GMSG | MULTI SEAM AIR APPLICATOR GUN |
| 57 | PBTC | PAINT BOOTH TACK CLOTH |
| 58 | PMF | MICROFIBER DETAIL CLOTH 16" x 16" |
| 59 | PPS | PLASTIC SPREADERS 2-3/4" x 4" |
| 60 | PPSB | PLASTIC SPREADER SOFT 2-3/4" x 4" |
| 61 | PSRW | STATIC REDUCING WIPE |
| 62 | QFC | YELLOW FOAM COMPOUND PAD |
| 63 | QFC2 | YELLOW FOAM COMPOUND PAD |
| 64 | QFP | BLACK FOAM POLISH PAD |
| 65 | QFP2 | BLACK FOAM POLISH PAD |
| 66 | QWC2 | 100% WOOL COMPOUND PAD |
| 67 | RCB04 | WATERPROOF CLOTH TAPE BLACK |
| 68 | RME01 | EMBLEM & MOLDING ADHESIVE |
| 69 | RME1/2 | EMBLEM & MOLDING ADHESIVE |
| 70 | RME5/8 | EMBLEM & MOLDING ADHESIVE |
| 71 | RMM01 | MEGA STIK 60 MOLDING TAPE .063 1" |
| 72 | RMM1/2 | MEGA STIK 60 MOLDING TAPE .063 1/2" |
| 73 | RMM1/4 | MEGA STIK 60 MOLDING TAPE .063 1/4" |
| 74 | RMM3/8 | MEGA STIK 60 MOLDING TAPE .063 3/8" |
| 75 | RMM5/8 | MEGA STIK 60 MOLDING TAPE .063 5/8" |
| 76 | RPS01 | PERMA STIK MOLDING TAPE .032 1" |
| 77 | RPS1/2 | PERMA STIK MOLDING TAPE .032 1/2" |

| | | |
|-----|---------|--|
| 78 | RPS1/4 | PERMA STIK MOLDING TAPE .032 1/4" |
| 79 | RPS1/8 | PERMA STIK MOLDING TAPE .032 1/8" |
| 80 | RPS3/8 | PERMA STIK MOLDING TAPE .032 3/8" |
| 81 | RPS5/8 | PERMA STIK MOLDING TAPE .032 5/8" |
| 82 | RXX01 | THIX STIX MOLDING TAPE .045" 1" |
| 83 | RXX1/2 | THIX STIX MOLDING TAPE .045" 1/2" |
| 84 | RXX1/4 | THIX STIX MOLDING TAPE .045" 1/4" |
| 85 | RXX3/8 | THIX STIX MOLDING TAPE .045" 3/8" |
| 86 | RXX5/8 | THIX STIX MOLDING TAPE .045" 5/8" |
| 87 | TSBH | HARDENER - FOR USE WITH BSB BCG2 |
| 88 | TSCH | HARDENER - FOR USE WITH BSC BSS BUFF |
| 89 | WA6180 | DA PAPER 6" 180 GRIT ADHESIVE |
| 90 | WA6320 | DA PAPER 6" 320 GRIT ADHESIVE |
| 91 | WAHC | 360° SPRAY WAND |
| 92 | WCC224 | CRIMSON CUT DISCS 2"- 24 GRIT |
| 93 | WCC236 | CRIMSON CUT DISCS 2"- 36 GRIT |
| 94 | WCC250 | CRIMSON CUT DISCS 2"- 50 GRIT |
| 95 | WCC324 | CRIMSON CUT DISCS 3"- 24 GRIT |
| 96 | WCC336 | CRIMSON CUT DISCS 3"- 36 GRIT |
| 97 | WCC350 | CRIMSON CUT DISCS 3"- 50 GRIT |
| 98 | WHL6180 | DA PAPER 6" 180 GRIT HOOK & LOOP |
| 99 | WHL6240 | DA PAPER 6" 240 GRIT HOOK & LOOP |
| 100 | WHL6320 | DA PAPER 6" 320 GRIT HOOK & LOOP |
| 101 | WHL640 | DA PAPER 6" 40 GRIT HOOK & LOOP |
| 102 | WHL640 | DA PAPER 6" 400 GRIT HOOK & LOOP |
| 103 | WHL6400 | DA PAPER 6" 80 GRIT HOOK & LOOP |
| 104 | WHL680 | STANDARD RAZOR BLADES |
| 105 | WTD240 | TURBO DISC 2" - 40 GRIT ZIRCONIUM |
| 106 | WTD260 | TURBO DISC 2" - 60 GRIT ZIRCONIUM |
| 107 | WTD280 | TURBO DISC 2" - 80 GRIT ZIRCONIUM |
| 108 | WTD340 | TURBO DISC 3" - 40 GRIT ZIRCONIUM |
| 109 | WTD360 | TURBO DISC 3" - 60 GRIT ZIRCONIUM |
| 110 | WTD380 | TURBO DISC 3" - 80 GRIT ZIRCONIUM |
| 111 | XFR | FLEXI ROLL 133" x 54" |
| 112 | XFS | FLEXI SQUARES 12" x 12" |
| 113 | XSB | STRIP CAULK BLACK |

June 3, 2023

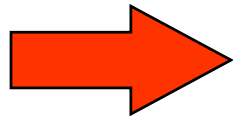


OrderEZ

“DATE”

| | A | B | C | D | E | F | G | H | I | J |
|----|-----------------|----------|----------------------------------|-------------------------------|---------------|---|-----------|------------|-------------------|---|
| 1 | REG. TO: | 0 | CREST EAST COAST INC. | | | | ORDER NO: | 0 45076 | | |
| 2 | REP NO. | NAME | 1109 INDUSTRIAL PARKWAY, BOX 550 | | | | | | | |
| 3 | 0 | 0 | BRICK, NJ 08753 | | | | DATE | 05/28/23 | | |
| 4 | | | PHONE (732) 458-9000 | | | | | | | |
| 5 | | | FAX (732) 458-5753 | | | | | | | |
| 6 | SOLD TO: | | | | | | SHIP TO: | | | |
| 7 | NAME | | OrderEZcust. 05.27.23 | | | | NAME | | | |
| 8 | ADDRESS | | | | | | ADDRESS | | | |
| 9 | CITY | | | | | | CITY | | | |
| 10 | STATE | | ZIP | | 00000 | | STATE | | ZIP | |
| 11 | PHONE | | | | | | FAX | | | |
| 12 | CUSTOMER NUMBER | | PURCHASE ORDER | | ATTENTION TO: | | C.O.D. | | TERMS | |
| 13 | DATE | | | | | | | | RETURN FOR CREDIT | |
| 14 | | | | | | | | | | |
| 15 | LINE | QUANTITY | STOCK NO. | DESCRIPTION | | | CODE | UNIT PRICE | AMOUNT | |
| 16 | | | | DATE OrderEZprice 05.27.23 v5 | | | | - | - | |
| 17 | | | | | | | | - | - | |
| 18 | 3 | | | | | | | - | - | |

PRICE LIST “*PAGE RANGES*”



| |
|-----------------------------|
| OrderEZprice 05.27.23 v5 |
| Chem 1>14, X-15>45, Y-45>49 |
| OrderEZprice 05.27.23 v5 |
| SALES REP PRICE LIST |

| | A | B | C | D | E | F | G | H | I | J |
|---|----------|------------------------------|-------|--------|---------|---------|---------|---------|-----------|-----------|
| 1 | | OrderEZprice 05.27.23 v5 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | |
| 2 | 0 | Chem 1>14, X-15>45, Y-45>49 | | | | | | | | |
| 3 | DATE | OrderEZprice 05.27.23 v5 | 1.00 | 2.00 | 3.00 | 4.00 | 5.00 | 6.00 | 7.00 | 8.00 |
| 4 | 05/27/23 | SALES REP PRICE LIST | B/cs. | 12/cs. | 24/2cs. | 36/3cs. | 48/4cs. | 72/6cs. | 144/12cs. | 288/24cs. |
| 5 | STOCK # | DESCRIPTION / FULL ORDER EZ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 6 | AAA | TRIM CEMENT | 17.59 | 14.31 | 13.93 | 12.32 | 11.11 | 10.54 | 10.21 | |
| 7 | AAFMF | SUDDEN IMPACT MT. FLOWER(40) | 12.98 | 10.87 | 11.55 | 10.14 | 8.91 | 8.09 | 7.20 | |
| 8 | AAS | ACRYSOLVE IN SPRAY (2) | 14.88 | 12.73 | 12.18 | 10.74 | 9.69 | 8.79 | 8.09 | |
| 9 | ABC | BATTERY CLEANER (3) | 13.70 | 11.37 | 11.09 | 10.05 | 8.74 | 7.97 | 7.29 | |



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| CREST INDUSTRIES | PLUGGIP |
| CREST SW | PLUMBGO |
| DISCO | RBL |
| DYNABRITE | RONSON |
| EVERGAT | S&S TOOL AND |
| FUJI | S&S |
| GENTEX | DEW |
| GERSON | SHURTAPE |
| HITTECH | SYLVANIA |
| IGAL | ULTRA SHIELD |
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