

“Crest East Coast”

Brick, N.J.

Dec. 4th, 2021



“A WORK IN PROGRESS”



Last Meeting!

“HOTEL FIESOLE”

SKIPPACK PA.



“DEC 2019”



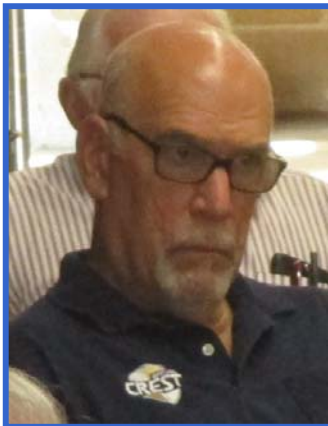
December 4, 2021



MIKE
SCHLAFF



TIM
MORGAN



Rod



Hector



Larry

NEXT WORKSHOP

JUNE 4, 2022

The Squad is back,
bigger than before



June 2022

Su Mo Tu We Th Fr Sa

			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

BRICK, N.J.

JUNE 4, 2022

☐ W2

☒ 1099



Contracts



CUSTOMER STATUS

OPEN CUSTOMER (Account):

An account that has never been sold or has not been sold for over One Calendar Year. "Open" customers are available to all company representatives.

ACTIVE CUSTOMER (Account):

An account that has been sold within the Last Calendar Year.

Active customers are available only to the company representative who established the account as "Active" by having made a sale to that customer.

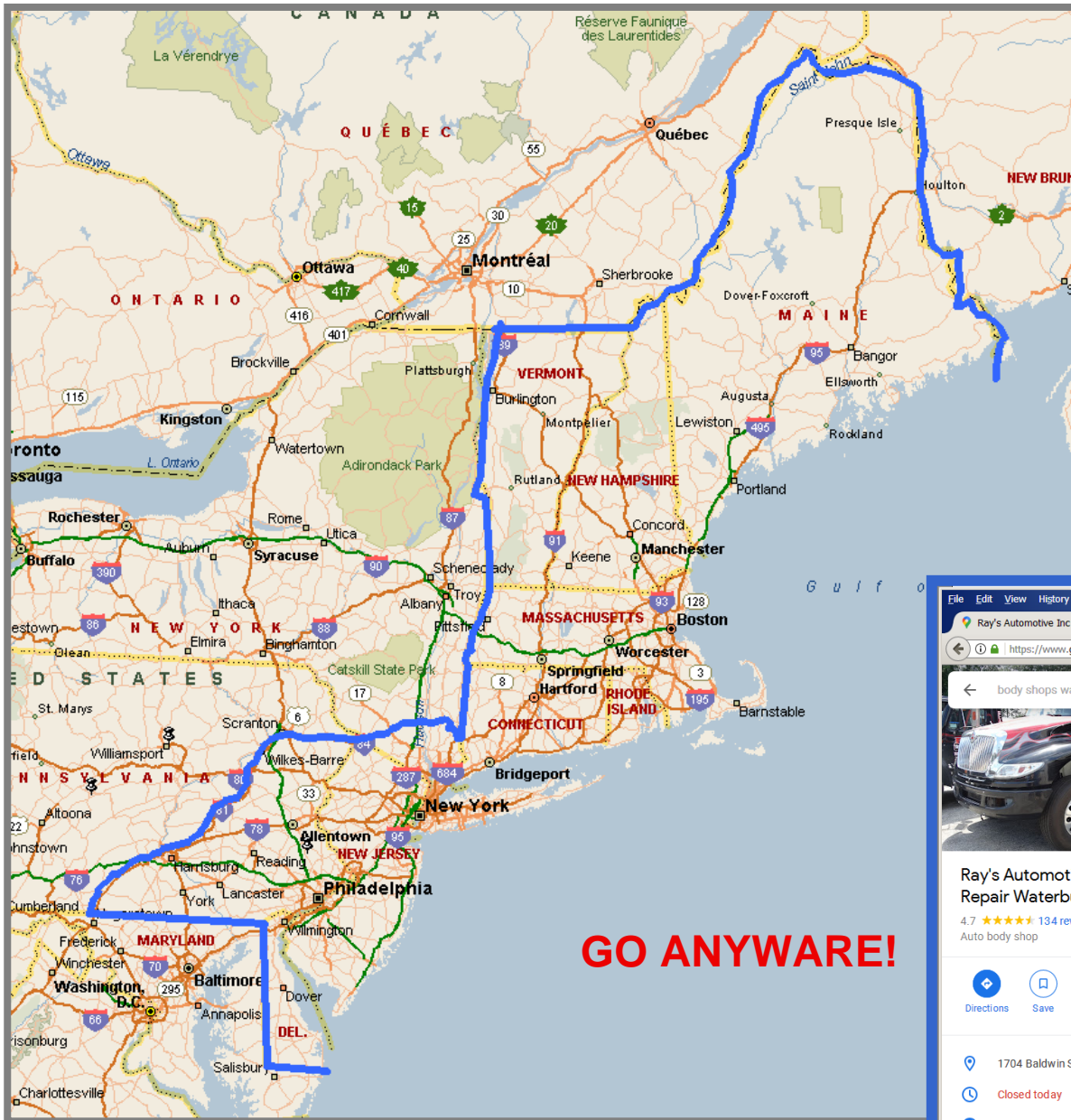
SHARED CUSTOMER (Account):

An Active account that has two Representatives calling on it as a result of a mutual agreement between the two representatives.

The MASTER Representative is the one that first established the account and is responsible for the 90 day past due money.

The Master Representative may suspend sales to the customer at any time.

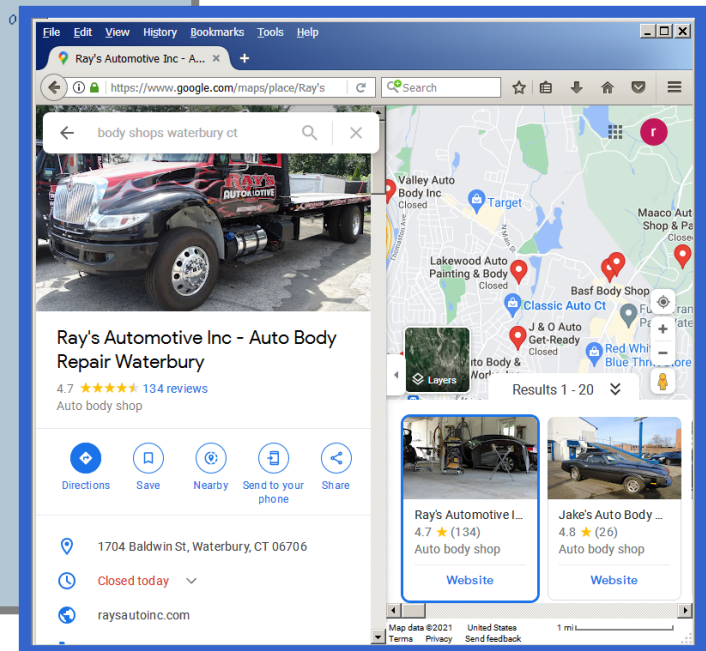
Shared customers are available only to the two company representatives who have established, by mutual agreement, that the two will "Share" the account.



GO ANYWARE!



**CREST EAST
COAST INC.
TERRITORY
MAP**



December 4, 2021

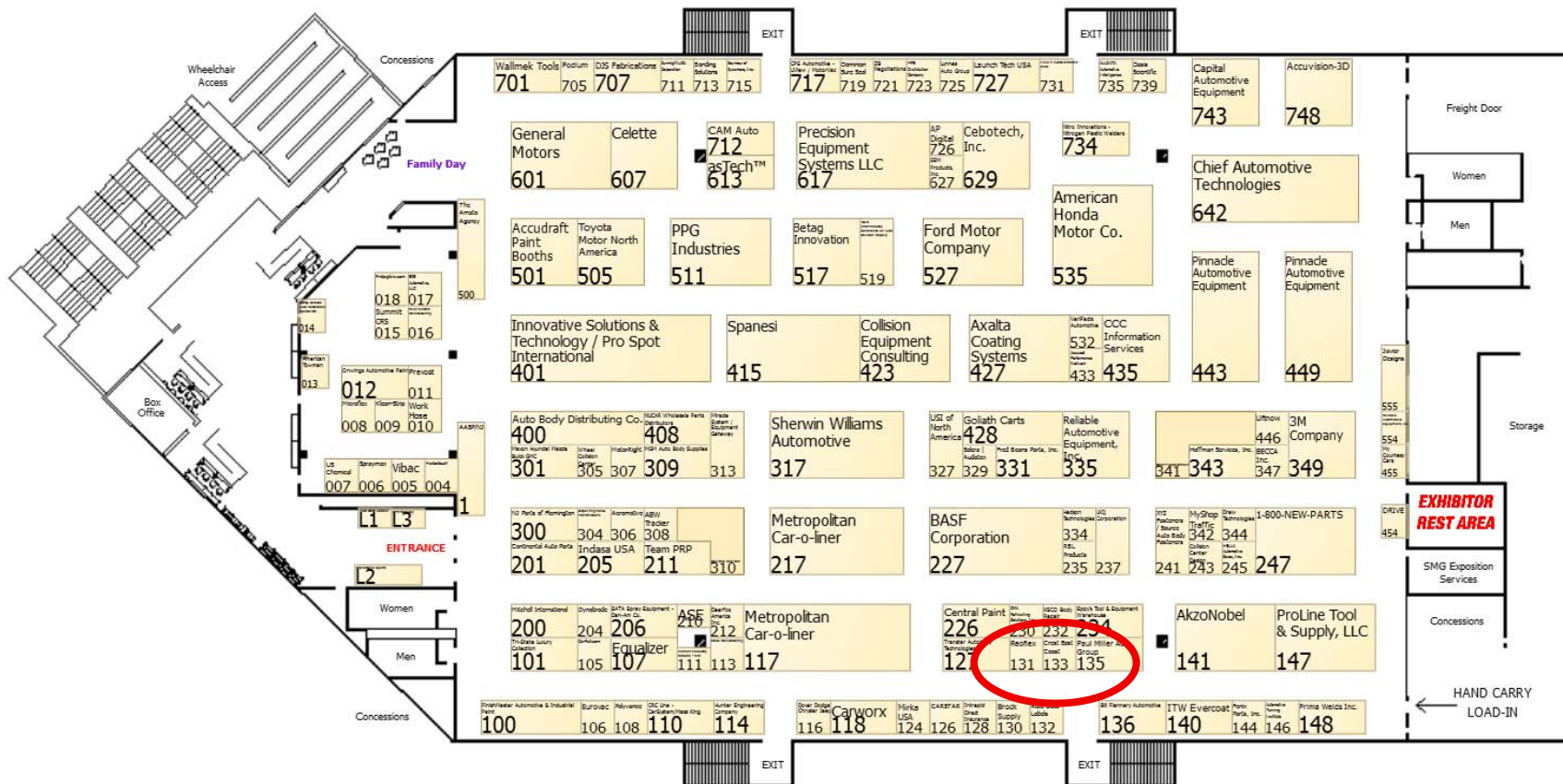
SALES GOALS



**"I would now draw your attention
to next year's sales projections,
which are under the heading
'Ain't No Mountain High Enough.'"**



SEPT. 10-12, 2021



Meadowlands Exposition Center

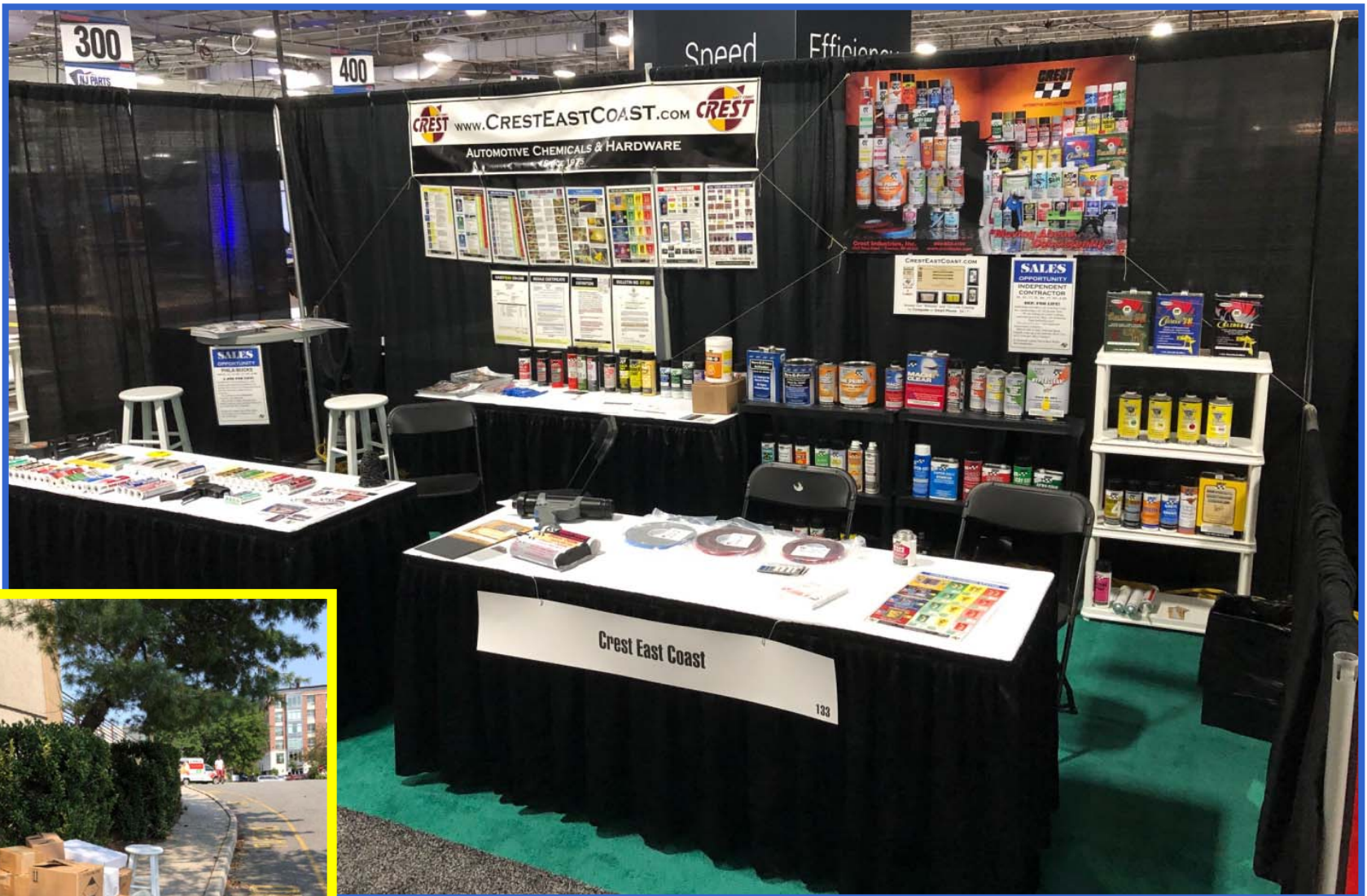


NORTHEAST

SEPT. 10-12, 2021



December 4, 2021



NORTHEAST

SEPT. 10-12, 2021

December 4, 2021

**LETS TALK ABOUT
SOMETHING THAT'S GOING TO MAKE US MONEY!**



PROCUCT DEMONSTRATION #1 + #2



December 4, 2021

MACH 1+ DATA



YEAR TO DATE

**** Sales History ****							
BCM1	MACH 1+ CLEAR-GAL.	Phone	Last	Order	Units	Price	
Customer Name					Average	Price	
LTD---Units-----Sales-----Cost							
1 TETER AUTO BODY	717-647-0109	11/01/21	5760430	2	0.00		
135	298.38	7,558.31			2.21		
2 UNION COLLISION	908-964-1212	11/23/21	5768960	3	150.96		
126	15,807.36	8,176.50			125.45		
3 LACEY COLLISION INC	609-971-0977	11/16/21	5767190	1	0.00		
73	0.00	4,288.21			0.00		
4 BODY'S UNLIMITED AUTO BO	732-988-8811	06/04/18	5231280	1	0.00		
57	0.00	2,439.14			0.00		
5 DENNIS & DON'S COLLISION	732-297-7933	06/18/21	5705560	1	150.96		
44	4,624.33	2,289.76			105.09		
6 SAL'S AUTO BODY SHOP	732-968-2214	11/01/21	5760840	2	0.00		
43	0.00	2,352.02			0.00		
7 KERMIES TOWING	516-204-2594	01/05/15	4568620	4	0.00		
40	0.00	1,660.00			0.00		
8 ALL CAR COLLISION	732-462-1873	02/24/14	4394920	2	0.00		
28	0.00	1,162.00			0.00		
9 J M AUTO BODY	610-534-5226	01/20/21	5648710	1	136.21		
27	332.75	1,253.38			12.32		

<ESC to Exit> / <F1=Help> / F3 to Enter Date Date / Line#=View Order

"SOLD AS KITS" PURCHASES

**** Sales History ****							
BCM1K	MACH 1+ KIT	Phone	Last	Order	Units	Price	
Customer Name					Average	Price	
LTD---Units-----Sales-----Cost							
1 CANNON COLLISION	516-221-9393	11/17/21	5767320	1	166.00		
3	498.00	0.00			166.00		
2 AUGIE'S AUTO BODY	570-646-5442	11/17/21	5766920	1	181.00		
13	1,939.00	0.00			149.15		
3 LACEY COLLISION INC	609-971-0977	11/16/21	5767190	1	204.00		
71	11,679.00	61.75			164.49		
4 DAN'S AUTO BODY LLC	609-624-0500	11/03/21	5762250	1	181.00		
1	181.00	0.00			181.00		
5 TETER AUTO BODY	717-647-0109	11/01/21	5760430	2	181.00		
132	20,672.00	0.00			156.60		
6 SAL'S AUTO BODY SHOP	732-968-2214	11/01/21	5760840	2	181.00		
43	6,170.00	0.00			143.48		
7 DYNAMIC AUTO BODY	631-412-3494	10/08/21	5750570	1	181.00		
22	4,003.00	0.00			181.95		
8 AUTO BODY CRAFTSMAN	732-270-8099	10/01/21	5747840	1	181.00		
1	181.00	0.00			181.00		
9 STINGRAY COLLISION INC.	978-834-6826	08/09/21	5725730	1	204.00		
3	562.00	0.00			187.33		

F3=Date / F5=Single Sales / F7=By Units / F8=Purchases / Line#=View Order

RECENT PURCHASES

**** Sales History ****							
BCM1	MACH 1+ CLEAR-GAL.	Phone	Last	Order	Units	Price	
Customer Name					Average	Price	
LTD---Units-----Sales-----Cost							
1 UNION COLLISION	908-964-1212	11/23/21	5768960	3	150.96		
126	15,807.36	8,176.50			125.45		
2 CANNON COLLISION	516-221-9393	11/17/21	5767320	1	0.00		
3	0.00	210.63			0.00		
3 AUGIE'S AUTO BODY	570-646-5442	11/17/21	5766920	1	0.00		
14	0.00	718.9			0.00		
4 LACEY COLLISION INC	609-971-0977	11/16/21	5767190	1	0.00		
73	0.00	4,288.21			0.00		
5 DAN'S AUTO BODY LLC	609-624-0500	11/03/21	5762250	1	0.00		
1	0.00	70.11			0.00		
6 TETER AUTO BODY	717-647-0109	11/01/21	5760430	2	0.00		
135	298.38	7,558.31			2.21		
7 SAL'S AUTO BODY SHOP	732-968-2214	11/01/21	5760840	2	0.00		
43	0.00	2,352.02			0.00		
8 DYNAMIC AUTO BODY	631-412-3494	10/08/21	5750570	1	0.00		
23	0.00	1,485.77			1.00		
9 AUTO BODY CRAFTSMAN	732-270-8099	10/06/21	5749800	1	0.00		
2	0.00	140.42			0.00		

F3=Date / F5=Single Sales / F7=By Units / F8=Purchases / Line#=View Order



**MACH 1+
CLEAR COMBO**



FAST & FURIOUS
MACH 1+ GUNNY COMBO

30

Minute
Clear!

\$181.00



30 Minute Clear!

Receive:
1- Gallon of Mach1+ Clear #BCM1
with
1- Qt Mach1+ Activator #BAM1
plus
1 - Gunny Solv #AGS **FREE!**

MACH 1+ Gunny Combo

ZZ-1 \$181.00



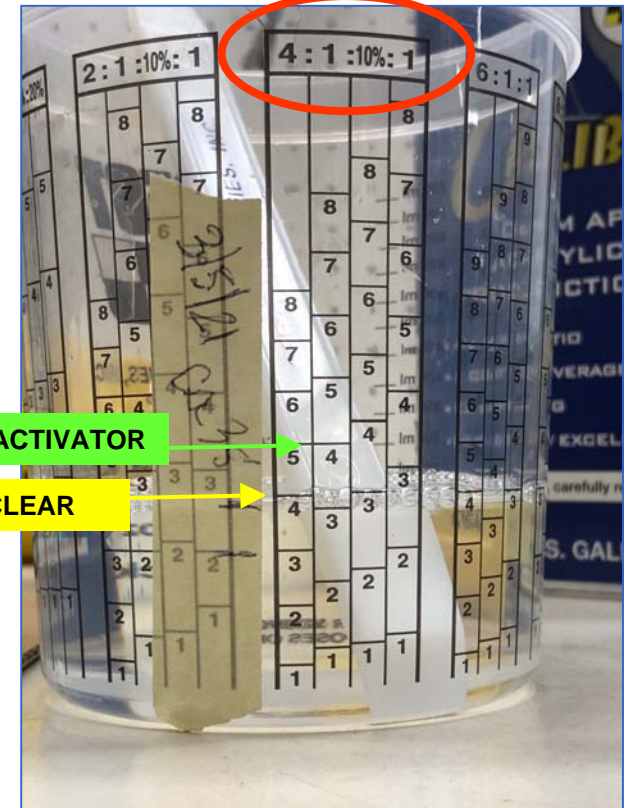
WWW.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

**LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!**

ZZ1_MACH_1_PLUS_FREE GUNNY.pub 111521.pub

ZZ-1

**MACH 1+
GUNNY
COMBO**



CALIBER 38 DATA



YEAR TO DATE

**** Sales History ****									
BCC38	Customer Name		CALIBER 38	SPEC. CLEAR(39)	Phone	Last	Order	Units	Price
LTD---	Units	-----	Sales	-----	Cost			Average---	Price---
1	JACK'S BODY SHOP	517	36,645.91	19,275.08	732-929-4500	09/10/20	5597800	4	72.63
2	D S A COLLISION CENTER	477	25,013.09	16,124.84	215-672-4690	11/12/21	5766240	2	63.68
3	MAINWAY AUTO COLLISION	392	0.00	13,378.12	631-232-3500	10/15/18	5299870	2	0.00
4	DICK HOGG AUTO BODY	297	19,786.27	10,354.93	610-622-0500	10/27/21	5758660	2	76.26
5	CONTINENTAL CAR CARE	293	17,471.13	9,237.52	631-981-0101	08/19/15	4698530	1	68.02
6	J M AUTO BODY	261	16,826.98	8,885.96	610-534-5226	11/10/21	5764420	2	76.26
7	ZINGANIS COLLISION	251	15,532.50	9,175.46	610-361-0084	03/25/19	5371810	-4	64.78
8	CAR CURE	238	13,162.02	8,014.08	610-430-2010	04/21/17	5029040	4	59.09
9	P A S INC.	234	13,070.58	7,784.76	631-385-0663	01/23/19	5343260	2	0.00
									55.85

<ESC to Exit> / <F1=Help> / F3 to Enter Date Date / Line#=View Order

RECENT PURCHASES

**** Sales History ****									
BCC38	Customer Name		CALIBER 38	SPEC. CLEAR(39)	Phone	Last	Order	Units	Price
LTD---	Units	-----	Sales	-----	Cost			Average---	Price---
1	CALHOUN'S BODY SHOP	3	0.00	109.26	609-924-1587	11/23/21	5768770	2	0.00
2	FISCHER AUTO BODY INC	0	0.00	0.00	732-363-2639	11/22/21	5769050	-1	0.00
3	SAL'S AUTO BODY SHOP	84	2,512.17	3,015.93	732-968-2214	11/16/21	5767370	2	0.00
4	EDGEMONT AUTO BODY	82	4,916.00	3,115.78	610-325-2333	11/12/21	5766110	2	63.68
5	D S A COLLISION CENTER	477	25,013.09	16,124.84	215-672-4690	11/12/21	5766240	2	63.68
6	HARRY BATES	45	2,996.20	1,589.96	610-534-5226	11/10/21	5764420	2	76.26
7	J M AUTO BODY	261	16,826.98	8,885.96	610-534-5226	11/10/21	5764420	2	76.26
8	NEIL'S AUTOMOTIVE INC	40	2,910.40	1,512.56	201-440-2625	11/08/21	5763220	8	76.26
9	D M Z AUTO BODY SHOP	160	7,395.03	5,796.94	516-968-8865	11/08/21	5762990	2	0.00
									46.21

F3=Date / F5=Single Sales / F7=By Units / F8=Purchases / Line#=View Order

"SOLD AS KITS" PURCHASES

**** Sales History ****									
BCC38K	Customer Name		CALIBER 38	KIT	Phone	Last	Order	Units	Price
LTD---	Units	-----	Sales	-----	Cost			Average---	Price---
1	CALHOUN'S BODY SHOP	2	222.00	0.00	609-924-1587	11/23/21	5768770	2	111.00
2	FISCHER AUTO BODY INC	0	0.00	0.00	732-363-2639	11/22/21	5769050	-1	111.00
3	SAL'S AUTO BODY SHOP	44	4,884.00	0.00	732-968-2214	11/16/21	5767370	2	111.00
4	D M Z AUTO BODY SHOP	10	1,086.00	0.00	516-968-8865	11/08/21	5762990	2	111.00
5	AXEL PADILLA	1	99.00	0.00	631-220-1223	11/02/21	5761590	1	99.00
6	CAVERSHAM'S SALES ASSOCIA	1	111.00	0.00	302-722-0644	11/02/21	5761210	1	111.00
7	MOOSE'S AUTO DETAILING	10	1,110.00	0.00	848-221-3220	11/01/21	5760940	2	111.00
8	BARINA AUTOMOTIVE	18	1,998.00	0.00	732-363-4199	11/01/21	5760200	2	111.00
9	EASTERN AUTO BODY	6	666.00	0.00	609-259-3440	10/25/21	5757160	2	111.00
									111.00

F3=Date / F5=Single Sales / F7=By Units / F8=Purchases / Line#=View Order



Caliber 38 Gunny Solv combo

SPECIAL



**39%
HIGH
Solids!**

\$119.00



**4 : 1
MIX RATIO**



39% HIGH Solids "Crystal" Clear!

Receive:
1- Gallon of Caliber 38 Clear #BCC38
with
1- Qt Caliber 38 + Activator
#BCCA#? 60, 70, 80, or 90 Temp
plus
1 - Gunny Solv #AGS **FREE!**

Caliber 38 Gunny Combo

ZZ-2

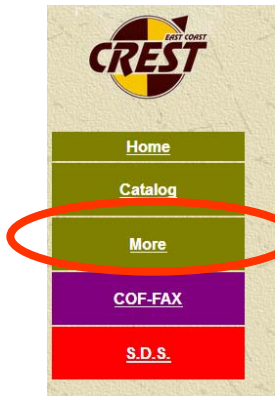
\$119.00

www.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

**LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!**

ZZ2_CALIBER 38_PLUS_FREE GUNNY.pub 111521.pub

ZZ-2 CALIBER 38 + GUNNY COMBO



CREST EAST COAST INC.
"LIFETIME WARRANTY"
CLEAR COAT PAINT
IDENTIFYING STICKER

Purpose: This "Sticker" is used to "Identify" when a Crest Industries Clear Coat product is used to topcoat the primer/base coat system of any automotive paint manufacturer.

Instructions: When Crest Clear Coat is chosen as the top coat, please, fill in the date of the job and the initials of the painter in the two boxes provided on the sticker.

Then affix the "Identification Sticker" to "any convenient" area such as the UNDERSIDE of the DRIVERS DOOR TRUNK LID or the ESTIMATE!



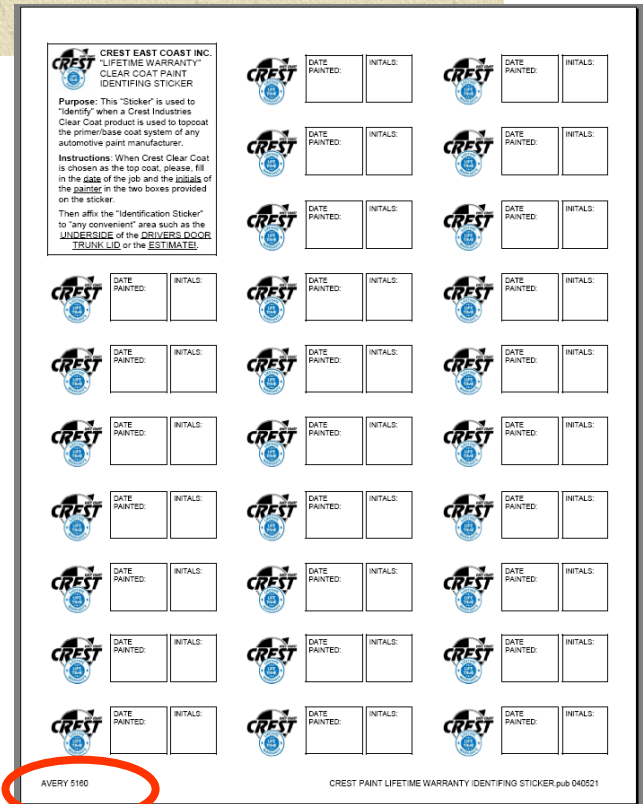
DATE PAINTED:	INITIALS:
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DATE PAINTED:	INITIALS:
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DATE PAINTED:	INITIALS:
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CLEAR COAT PAINT I.D. STICKERS

PRODUCT DEMONSTRATION #3 + #4



NEW
Products

HEAVY WEIGHT RUBBERIZED UNDERCOAT

ARU





RUBBERized Undercoat sampler



Receive:
1- RUBBER COAT #ARC
AND
1- HEAVYWEIGHT RUBBERIZED
UNDERCOAT #ARU
ALSO
1 - BLACK OUT RUBBERIZED
UNDERCOAT #ABO

RUBBERized Undercoat
sampler

ZZ-3 **\$23.31**



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TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

**LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!**

ZZ3_3 UNDERCOATS.pub 111621.pub

ZZ-3

RUBBERized Undercoat sampler





SLICK KITS – “K”



SLIXTER KIT - #BS3-K = CODE 3 \$25.95

- 1- SLIXTER #BS3
- 1- TERRY CLOTH SPONGE #YPS
- 1- MICROFIBER WIPER #ZBMF

IN THE PRICE LIST ONLY!!!!

FOTO FINISH KIT - #BF2-K = CODE 3 \$25.95

- 1- FOTO FINISH #BF3
- 1- TERRY CLOTH SPONGE #YPS
- 1- MICROFIBER WIPER #ZBMF

IN THE PRICE LIST ONLY!!!!

NO PHOTO IN THE SALES BOOK!!!



NO DEMO - NO SALE!

POLISH SPONGE

Reusable and washable. Sold individually.
Stock # # YPS



MICRO FIBER WIPERS

Space Age Micro Fiber Synthetic Cloth
Single # ZBMF



NO DEMO - NO SALE!

COFFEE BREAK 10:30AM - “ish”



PRODUCT DEMONSTRATION #5 + #6



December 4, 2021

ZZ-4 H.A.R.L.A.'S 4 TWINS



CREST EAST COAST Inc.
1109 INDUSTRIAL PARKWAY
BRICK, NJ 08723
732-458-9000 PHONE
732-458-5753 FAX

CTE
433

AUTHORIZED RE-SELLER
CUST ID: J01315

VEHICLE COMPONENT INVOICE
NO: 15464

TO: JACK'S BODY SHOP
2202 LAKEWOOD ROAD
TOMS RIVER

NJ 08755

DATE: 11/28/21

JOB / RO#:

PHONE: 732-929-4500

NAME:

MAKE:

MODEL:

YEAR:

REMARKS:

TECH. NAME:

LINE	QUANTITY	STOCK NO.	DESCRIPTION	UNIT PRICE	AMOUNT
1	1	CBM1	BLACK MAJIK EPOXY S-SEAL(41)	57.960	57.96
2	1	CBJ2	BLACK JACK EPOXY S-SEAL(41)	57.960	57.96
3	1	CMG7	METAL GRAY EPOXY S-SEALER ()	57.960	57.96
4	1	CTNT	THICK-n-TAN SEAM SEALER(41)	57.960	57.96
5				-	-
6				-	-
7				-	-
8				-	-
9				-	-
10				-	-
11				-	-
12				-	-
13				-	-
14				-	-
15				-	-
16				-	-
17				-	-
18				-	-
19				-	-
20				-	-

THE ABOVE VEHICLE IS A RE-SELLER OF CREST EAST COAST PRODUCTS

SUB TOTAL \$ 231.84

PRODUCTS LISTED ABOVE ARE VEHICLE COMPONENTS AND ARE SUBJECT TO SALES TAX

SALES TAX 6.625% \$ 15.36

SHOP SUPPLIES HAVE ALREADY BEEN TAIRED AND CANNOT BE BILLED

TOTAL \$ 247.20

07720



FULL REIMBURSEMENT PLUS 50% PROFIT using HARDTRAK™

HARLA'S 4 TWINS

A \$180.00
VALUE!!!

\$140.00



\$35.00 EACH !

HARDTRAK™
WILL RECOVER:
\$57.96 EACH !
39.6% PROFIT!



WWW.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009

HARLA'S TWINS / SEAM SEALER - HARDTARK
INTRO - # ZZ4

contains one of each of the following, PLUS:

- ☐ THICK & TAN BARE METAL SEAM SEALER #CTNT
- ☐ METAL GRAY BARE METAL SEAM SEALER #CMG7
- ☐ BLACK MAJIK BARE METAL SEAM SEALER #CBM1
- ☐ BLACK JACK BARE METAL CONTROLLED FLOW SEAM SEALER #CBJ2

\$140.00

ZZ-4

LIMIT ONE PER CUSTOMER
ONLY 50 AVAILABLE!

ZZ4 HARLA_Twins.pub 111321

December 4, 2021

MINI TWINS - “New Sales Call” INTRO!



MINI TWIN

Complete Custom Kit

Mix and match any 3 Mini Twins cartridges, plus extra nozzles, free gun and case.

QwixTer	# CMQC
Jet Blaxter	# CMJB
Clear Seal	# ZCEC
18 Nozzles	# GMMN
Mini Twin Gun	# GCMT2
Storage Case	# ZX2

Complete Kit # GCMT3X



SHOW THEM SOMETHING THAT WILL SOLVE PROBLEMS!
AND THAT NO ONE ELSE HAS EVER PRESENTED BEFORE!
NO DEMO / NO SALE

INSTA-BOND KIT - “New Sales Call” INTRO!



Master INSTABOND KIT



7 INSTABOND products in all,
Plus a Heavy-duty storage box
and Descriptive Wall Chart
INSTAKIT, (with Box) # ZCIB-KB
INSTAKIT, (just refill) # ZCIB-K



**SHOW THEM SOMETHING THAT WILL SOLVE
PROBLEMS!
AND THAT NO ONE ELSE HAS EVER PRESENTED
BEFORE! NO DEMO / NO SALE**



December 4, 2021

**OK! A-HOLE YOU HAVE
2 MINUTES! IMPRESS ME!**

Cheetah Grease - #ACG DEMO

CHEETAH GREASE

Clear Penetrating Teflon Grease

Invisible, excellent for door hinges, chains,
Cables, latches and steering columns.
Excellent rust preventative.
Penetrates deep and then thickens.

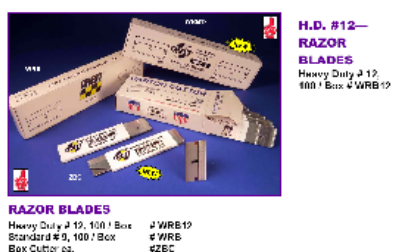
20 oz. Aerosol

ACG



**SHOW THEM SOMETHING THAT WILL SOLVE
PROBLEMS!
AND THAT NO ONE ELSE HAS EVER PRESENTED
BEFORE! NO DEMO / NO SALE**

SERVICE & MAINTAINANCE "MENU"



SERVICE SOLUTIONS & MAINTAINANCE SUPPLIES

CREST EAST COAST.COM

TOLL FREE: (866)-458-9000

TEXT 2 ORDER: (908) 675-2111

OUR CATALOGS ARE ONLINE!



CREST EAST COAST.COM TOLL FREE: (866)-458-9000 TEXT 2 ORDER: (908) 675-2111

CREST EAST COAST.COM TOLL FREE: (866)-458-9000 TEXT 2 ORDER: (908) 675-2111

Service Maintenance Menu Catalog # 110821

SERVICE & MAINTAINANCE “MENU” INSIDE



“Z-TOWEL” 2 PLY TOWELS

This popular towel is made of 100% cotton and is 100% absorbent. It is very soft and gentle on the skin. It is also very durable and can be used for many years. It is the perfect towel for both indoor and outdoor use. It is also very easy to clean and can be used for many years. It is the perfect towel for both indoor and outdoor use. It is also very easy to clean and can be used for many years.

Single Roll 8"x60" 6 / case #ZQRR



“RAGS ON A ROLL” DRC SINGLE PLY TOWELS

Perfect in the “roll” itself. This towel is extremely absorbent and gentle on the skin. It is also very durable and can be used for many years. It is the perfect towel for both indoor and outdoor use. It is also very easy to clean and can be used for many years.

Single Roll 9"x24" Dispenser Box, 8 / Case #ZQRR



“SHADOW” BLACK POWDER FREE NITRILE GLOVES

Strong puncture and chemical resistance. 100 / Box Large #ZG6L 90 / Box Extra Large #ZG6X

TEXTURED 6 mil



HD PREMIUM Clear 2" x 55 yards 3.0 mil #ZPVCH Economy Clear 2" x 110 yards 1.7 mil #ZPVCE Dispenser



PRODUCT DEMONSTRATION #7 DEMO



December 4, 2021



APPLES and ORANGES

HIGH PERFORMANCE
ABRASIVES!

\$29.00₅



Receive:
5- CRIMSON CUT 3"X36 GRIT
#WCC336
AND
5- ORANGE STRIP COOKIES
#Z2SC
BOTH FOR **\$29.00**

**APPLES and
ORANGES**

ZZ-5 \$29.00₅



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1-866-458-9009

**LIMIT ONE PER CUSTOMER
LIMITED TIME OFFER!**

ZZ5_APPLES AND ORANGES.pub 112221.pub

ZZ5 APPLES & ORANGES

EZ-WARE FLEXSYS - 2022



December 4, 2021

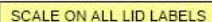
INSIDE



SIX FUN FACTS!

1. Most pre-packed drawer assortments contain more than 40% obsolete hardware.
2. Once a company builds a pre-packed drawer assortment, it's too expensive to unpack it, modernize it and reintroduce it for sale.
3. Why do we leave 20% (32 out of 192) of our drawer bins empty? Because new fasteners will appear every year, smaller, lighter and more universal. So with EZ WARE you have a place to put them!
4. It cost a shop working at \$58.00/ hour with payroll taxes and other perks \$1.00/ minute to look for a 32 cent screw!
5. Please compare your hardware system to what EZ WARE offers you.
6. EZ WARE remains "Mean and Lean"! This system is the most modern and efficient hardware system available.

EZ WARE takes care of your hardware for the next 10 years!



Y11244



PLASTIC PUSH-RIVET RETAINER

HOLE SIZE-10 MM
HEAD DIAM-18 MM
STEM LENGTH = 5 MM

POPULARITY NUMBER



**PLASTIC
PUSH RIVETS**
ASSORTMENT
STOCK #EZY02

DRAWER LABELS

REORDER FORM - FAX, PHOTO & TEXT IN[illegible]

BIN LOCATOR - MAKES PUTTING AWAY EZ

[illegible]

EZ-WARE FLEXSYS UPDATE OUTSIDE



HOT RACK 160 - EZ and AFFORDABLE



1 EZ-WARE FLEXSYS 50 - HOT RACK

CONTAINS:

- 50 BOXES OF HARDWARE (YOUR CHOICE)
- 8 PRELABELED ASSORTMENT DRAWERS
- 2 FOUR DRAWER SLIDING RACK CABINETS TO STORE YOUR 8 DRAWERS
- 1 STAND

Stock # **EZR-8D50 \$350.00**

OR CHOOSE:

2 EZ-WARE FLEXSYS 50 - EZ-PAY12



CONTAINS: ALL OF THE ABOVE WITH PAYMENT TERMS

- PURCHASE AGREEMENT - PAY \$85.00 mo. For 12 months. / \$1020.00 OVER 1 YEAR

Stock # **EZ-PAY12 \$85.00/MO.**

3 EZ-WARE FLEXSYS 25 - DRAWER RETROFIT

CONTAINS:

- 25 BOXES OF HARDWARE (YOUR CHOICE)
- 8 PRELABELED ASSORTMENT DRAWERS - (JUST THE DRAWERS - NO RACK)

Stock # **EZ-8D25 \$338.00**



HARDTRAK™ ON-LINE MATERIALS INVOICING PROGRAM

CREST EAST COAST.COM
CREATE INSURANCE INVOICE



TURN WHAT YOU USED TO CONSIDER AN EXPENSE INTO PROFIT!

HARDTRAK MATERIAL COST MANAGEMENT SOFTWARE IS INCLUDED FREE WITH THE ANY EZ-WARE SYSTEM LISTED ABOVE: A \$99.00 VALUE!

1. LOGIN TO CRESTEASTCOAST.COM
2. START THE INVOICING PROGRAM.
3. ENTER YOUR CUSTOMER NUMBER AND MATERIAL DATA.
4. PRINT THE INVOICE FOR THE INSURED TO BE REIMBURSED FOR MATERIALS USED IN THE REPAIR AND PROPERLY COLLECT STATE SALES TAX.



EZ-WARE FLEXSYS HOT RACK 160 - 2022



- Is your hardware system old and outdated?
- Are your tech's wasting time looking through old assortments to try to find the few current clips they need right NOW!
- The EZ-WARE "FLEXSYS" HOT RACK 160 represents 92% of all hardware purchases from our database of over 2000 active customers!
- It is the most current hardware system offered by any hardware vendor on the planet!
- We make your hunt for the right hardware EZ and AFFORDABLE!



**HOT RACK 160
SYSTEM**

**HARDWARE JUST GOT EVEN EASIER !!!
ORDER ONLY WHAT
"YOU" WANT
IN EACH ASSORTMENT!**

EZ-WARE "FLEXSYS" HOT RACK 160

A modern "FLEXIBLE" hardware storage system, consisting of 8 pre-labeled drawer assortments with **160** illustrations on the drawer lid labels of the LATEST TOP SELLING hardware numbers essential to repair the late model and new vehicles in your shop!
JUST IMAGINE - NO "DEAD" NUMBERS!!!

www.CREST EAST COAST.COM 866-458-9009



**EZ-WARE
LESS IS BETTER**

HARDTRAK ONLINE

The screenshot shows the CrestEastCoast.com website. The left sidebar contains links: Home, Catalog, More, COF-FAX, S.D.S., and VCI TWINS. The main content area lists several catalogs: COMPLETE PRODUCT CATALOG, SERVICE SOLUTIONS CATALOG, HARDWARE & MORE CATALOGS, and FAST FAX ORDER FORM OR P. O. Below these are two V.C.I. options: V.C.I. FREE and V.C.I. FULL 99. The V.C.I. FULL 99 option is circled in red. A blue arrow points from the VCI TWINS link in the sidebar to the V.C.I. FREE TWINS option, which is circled in blue. Below the catalogs, there is a section for 'My CREST' and 'MORE ...'. At the bottom, contact information is provided: PHONE: Customer Service (732) 458-9000 / CALL Toll Free (866) 458-9009, FAX an order to (732) 458-5753 / Alternate FAX: 732-458-7070, and TEXT an order to (908) 675-2111. A note indicates 'New Hours - 7:00 a.m. to 4:00 p.m.'.



The screenshot shows the VCTAX software interface. It features a form with fields for P.W., AUTHORIZED RESELLER CUST #, and a 'BY LAW WE MUST COLLECT TAX' stamp. A blue arrow points from the Excel logo to the VCTAX interface, indicating that the software is used to run the HARDTRAK system.

**REMEMBER THE
SHOPS COMPUTER
NEEDS "EXCEL" TO
RUN HARDTRAK!**

To Create a "Vehicle Component Invoice"

1. Go to: CrestEastCoast.com
2. CLICK: Vehicle Comp. Invoice.
3. KEY in the: "Password" > **NO**
4. KEY in your: "Customer No."

USE the "TAB" key to move thru all the "editable fields". (Job info)

REMARKS: (Insurance Co. Name) (Adjusters Name)

TAB to Line 1 KEY in "Quantity". (Accepts "Decimals" .25, .5, .75, 1, 2 etc. Tape in "FT", H.W. and Bulbs by # used.)

TAB to KEY in Product "Stock #" (Vehicle Component Checklist*) (CLICK: MyCREST / KEY in "Password")

REPEAT as necessary.

PRINT when complete. (Ctrl+P)

CREST EAST COAST Inc.
1109 INDUSTRIAL PARKWAY
BRICK, NJ, 08723
732-458-9000 PHONE
732-458-5753 FAX

DATE 428

CREST

AUTHORIZED RE-SELLER
CUST ID: J01315

VEHICLE COMPONENT INVOICE
NO: 15464

TO: JACK'S BODY SHOP
2202 LAKEWOOD ROAD
TOMS RIVER NJ 08755

DATE: 11/28/21

PHONE: 732-929-4500

REMARKS:

JOB / RO#:
NAME:
MAKE:
MODEL:
YEAR:
TECH. NAME:

LINE	QUANTITY	STOCK NO.	DESCRIPTION	UNIT PRICE	AMOUNT
1	1	CBJ2	BLACK JACK EPOXY S-SEAL(41)	57.960	57.96
2	1	CBM1	BLACK MAJIK EPOXY S-SEAL(41)	57.960	57.96
3	1	CMG7	METAL GRAY EPOXY S-SEALER()	57.960	57.96
4	1	CTNT	THICK-n-TAN SEAM SEALER(41)	57.960	57.96
5				-	-
6				-	-
7				-	-
8				-	-
9				-	-
10				-	-
11				-	-
12				-	-
13				-	-
14				-	-
15				-	-
16				-	-
17				-	-
18				-	-
19				-	-
20				-	-
SUB TOTAL				\$	231.84
SALES TAX 6.625%				\$	15.36
TOTAL				\$	247.20

THE ABOVE VENDOR IS A RE-SELLER OF CREST EAST COAST PRODUCTS
PRODUCTS LISTED ABOVE ARE VEHICLE COMPONENTS AND ARE SUBJECT TO SALES TAX.
SHOP SUPPLIES HAVE ALREADY BEEN TAXED AND CANNOT BE BILLED.

07720

master	edit	Universal Price list	Revised 11/17/21 TWINS	<edit
		MasterSYS.XLS - 11.17.21 PRICES		
STOCK NO.	UNIT PKG	DESCRIPTION	UNIT PRICE	ITEM PRICE
MUF	1	Mark Up Factor	1.00	1.00
FILE	1	MasterSYS.XLS - 11.17.21 PRICES		
DATE		Revised 11/17/21 TWINS		
EMBED		11/28/21		11/28/21 Home F
TAX		ALL ITEMS LISTED ARE TAXIBLE		
CODE		CODE 3 PRICES		
0				#DIV/0!
C5770P	1	PLIOGRIP IMPACT RESISTANT EPX	67.71	67.71 1
C7770	1	PLIOGRIP 30m STRUCT AHD (164)	51.24	51.24 2
C7773	1	PLIOGRIP 3.5m STRUCT AHD (164)	51.24	51.24 3
C7779	1	PLIOGRIP 10m STRUCT AHD (164)	51.24	51.24 4
CBJ2	1	BLACK JACK EPOXY S-SEAL(41)	38.64	38.64 5
CBM1	1	BLACK MAJIK EPOXY S-SEAL(41)	38.64	38.64 6
CBQC	1	BIG QWIXTER TWIN EPOXY (41)	43.85	43.85 7
CE30	1	SKINNER 30 P-BONDER (41)	45.38	45.38 8
CECB	1	CODE BLUE EPOXY (41)	36.56	36.56 9
CEJB	1	JET BLACK EPOXY (41)	41.52	41.52 10
CEPB	1	EPOXY PANEL BONDER (41)	45.38	45.38 11
CERL	1	RED LINE EPOXY (41)	36.56	36.56 12
CFF	1	FLEXI FOAM CRTG. (35)	57.22	57.22 13
CFPA	1	PANEL ADHESIVE (35)	51.24	51.24 14
CFQB	1	QWICK BLACK ADHESIVE	51.24	51.24 15
CFQS	1	QUICK SET ADHESIVE (35)	51.24	51.24 16
CFR	1	RIGID FOAM CRTG.	57.22	57.22 17
CFSA	1	UNIV. STRUCT. ADHESIVE (35)	51.24	51.24 18
CMG7	1	METAL GRAY EPOXY S-SEALER()	38.64	38.64 19
CMJB	1	JET BLAXTER MINI TWIN EPOXY 4	21.37	21.37 20
CMQC	1	QWIXTER MINI TWIN EPOXY(41)	21.37	21.37 21
CS45	1	NVH SUPPRESSOR	49.46	49.46 22
CTNT	1	THICK-n-TAN SEAM SEALER(41)	38.64	38.64 23
ZCEC	1	CLEAR SEAL EPOXY (59)	18.25	18.25 24
				#DIV/0!

24 STOCK NUMBERS



CREST EAST COAST Inc.
1109 INDUSTRIAL PARKWAY
BRICK, NJ, 08723
732-458-9000 PHONE
732-458-5753 FAX

DTE
428

AUTHORIZED RE-SELLER
CUST ID: SAMPLE

VEHICLE COMPONENT VOICE
NO: 29858

TO: YOUR SHOPS NAME
1234 YOUR BUSINESS ADDRESS
YOUR TOWN YS 01234
PHONE: 866-458-9009

DATE: 11/28/21

JOB / RO#:

NAME:

MAKE:

MODEL:

YEAR:

REMARKS:

TECH. NAME:

LINE	QUANTITY	STOCK NO.	DESCRIPTION	UNIT PRICE	AMOUNT
1		DATE	Revised 11/17/21 full subscription	-	-
2	1	ARC	SUPER RUBBERCOAT VOC (5)	17.985	17.99
3	0.5	APE	ETCH COAT - GRAY(5)	32.010	16.01
4	0.25	CUP	URE SEAM PLUS (27A)	23.775	5.94
5	0.5	CMST	MULTI-SEAM TAN(27A)	33.645	16.82
6	1	CSF	WINDSHIELD/FAST SET URETHANE	18.420	18.42
7	1	ZCEC	CLEAR SEAL EPOXY (59)	27.375	27.38
8	1	CFQB	QWIK BLACK ADHESIVE	76.860	76.86
9	1	C5770P	PLIOGRIP IMPACT RESISTANT EPX	101.565	101.57
10	3	RXX1/2	THIX STIX MOLDING TAPE	0.735	2.21
11	2	RWOS3	WHEEL OPENING SEALER TAPE 3mm	12.600	25.20
12	2	RTW8	INSTA SEAL SEAM TAPE 8mm	2.617	5.23
13	1	SUP	URE SAUSAGE PACK (27A)	22.755	22.76
14	1	HB3157	WEDGE MINI *K	1.595	1.59
15	1	ZV2032	LITHIUM COIN BATTERY-5 PK	1.956	1.96
16	10	Y8698	PUSH RIVET TOYOTA	2.614	26.14
17	10	YB04	PUSH RIVETS-BULK	1.890	18.90
18	10	YB24	6MMX25MM BLT-LSE WSR-BULK	0.266	2.66
19	10	T06	O.E.M. PLASTIC MOLDING RETAINER	3.932	39.32
20	10	T42	O.E.M. TYPE STANDARD FASTENER	2.071	20.71
SUB TOTAL					\$ 447.65

THE ABOVE VENDOR IS A RE-SELLER OF CREST EAST COAST PRODUCTS

PRODUCTS LISTED ABOVE ARE VEHICLE COMPONENTS AND ARE SUBJECT TO SALES TAX

SHOP SUPPLIES HAVE ALREADY BEEN TAXED AND CANNOT BE BILLED.

SALES TAX 6.625% \$ 29.66

TOTAL \$ 477.31

ROW	UNIT PRICE	DESCRIPTION	UNIT PRICE	ITEM PRICE
1	1.00	1 BULK UP F 500P	1.00	1.00
2	1.00	1 BULK UP F 500P	1.00	1.00
3	1.00	1 BULK UP F 500P	1.00	1.00
4	1.00	1 BULK UP F 500P	1.00	1.00
5	1.00	1 BULK UP F 500P	1.00	1.00
6	1.00	1 BULK UP F 500P	1.00	1.00
7	1.00	1 BULK UP F 500P	1.00	1.00
8	1.00	1 BULK UP F 500P	1.00	1.00
9	1.00	1 BULK UP F 500P	1.00	1.00
10	1.00	1 BULK UP F 500P	1.00	1.00
11	1.00	1 BULK UP F 500P	1.00	1.00
12	1.00	1 BULK UP F 500P	1.00	1.00
13	1.00	1 BULK UP F 500P	1.00	1.00
14	1.00	1 BULK UP F 500P	1.00	1.00
15	1.00	1 BULK UP F 500P	1.00	1.00
16	1.00	1 BULK UP F 500P	1.00	1.00
17	1.00	1 BULK UP F 500P	1.00	1.00
18	1.00	1 BULK UP F 500P	1.00	1.00
19	1.00	1 BULK UP F 500P	1.00	1.00
20	1.00	1 BULK UP F 500P	1.00	1.00
21	1.00	1 BULK UP F 500P	1.00	1.00
22	1.00	1 BULK UP F 500P	1.00	1.00
23	1.00	1 BULK UP F 500P	1.00	1.00
24	1.00	1 BULK UP F 500P	1.00	1.00
25	1.00	1 BULK UP F 500P	1.00	1.00
26	1.00	1 BULK UP F 500P	1.00	1.00
27	1.00	1 BULK UP F 500P	1.00	1.00
28	1.00	1 BULK UP F 500P	1.00	1.00
29	1.00	1 BULK UP F 500P	1.00	1.00
30	1.00	1 BULK UP F 500P	1.00	1.00
31	1.00	1 BULK UP F 500P	1.00	1.00
32	1.00	1 BULK UP F 500P	1.00	1.00
33	1.00	1 BULK UP F 500P	1.00	1.00
34	1.00	1 BULK UP F 500P	1.00	1.00
35	1.00	1 BULK UP F 500P	1.00	1.00
36	1.00	1 BULK UP F 500P	1.00	1.00
37	1.00	1 BULK UP F 500P	1.00	1.00
38	1.00	1 BULK UP F 500P	1.00	1.00
39	1.00	1 BULK UP F 500P	1.00	1.00
40	1.00	1 BULK UP F 500P	1.00	1.00
41	1.00	1 BULK UP F 500P	1.00	1.00
42	1.00	1 BULK UP F 500P	1.00	1.00
43	1.00	1 BULK UP F 500P	1.00	1.00
44	1.00	1 BULK UP F 500P	1.00	1.00
45	1.00	1 BULK UP F 500P	1.00	1.00
46	1.00	1 BULK UP F 500P	1.00	1.00
47	1.00	1 BULK UP F 500P	1.00	1.00
48	1.00	1 BULK UP F 500P	1.00	1.00
49	1.00	1 BULK UP F 500P	1.00	1.00
50	1.00	1 BULK UP F 500P	1.00	1.00
51	1.00	1 BULK UP F 500P	1.00	1.00
52	1.00	1 BULK UP F 500P	1.00	1.00
53	1.00	1 BULK UP F 500P	1.00	1.00
54	1.00	1 BULK UP F 500P	1.00	1.00
55	1.00	1 BULK UP F 500P	1.00	1.00
56	1.00	1 BULK UP F 500P	1.00	1.00
57	1.00	1 BULK UP F 500P	1.00	1.00
58	1.00	1 BULK UP F 500P	1.00	1.00
59	1.00	1 BULK UP F 500P	1.00	1.00
60	1.00	1 BULK UP F 500P	1.00	1.00
61	1.00	1 BULK UP F 500P	1.00	1.00
62	1.00	1 BULK UP F 500P	1.00	1.00
63	1.00	1 BULK UP F 500P	1.00	1.00
64	1.00	1 BULK UP F 500P	1.00	1.00
65	1.00	1 BULK UP F 500P	1.00	1.00
66	1.00	1 BULK UP F 500P	1.00	1.00
67	1.00	1 BULK UP F 500P	1.00	1.00
68	1.00	1 BULK UP F 500P	1.00	1.00
69	1.00	1 BULK UP F 500P	1.00	1.00
70	1.00	1 BULK UP F 500P	1.00	1.00
71	1.00	1 BULK UP F 500P	1.00	1.00
72	1.00	1 BULK UP F 500P	1.00	1.00
73	1.00	1 BULK UP F 500P	1.00	1.00
74	1.00	1 BULK UP F 500P	1.00	1.00
75	1.00	1 BULK UP F 500P	1.00	1.00
76	1.00	1 BULK UP F 500P	1.00	1.00
77	1.00	1 BULK UP F 500P	1.00	1.00
78	1.00	1 BULK UP F 500P	1.00	1.00
79	1.00	1 BULK UP F 500P	1.00	1.00
80	1.00	1 BULK UP F 500P	1.00	1.00
81	1.00	1 BULK UP F 500P	1.00	1.00
82	1.00	1 BULK UP F 500P	1.00	1.00
83	1.00	1 BULK UP F 500P	1.00	1.00
84	1.00	1 BULK UP F 500P	1.00	1.00
85	1.00	1 BULK UP F 500P	1.00	1.00
86	1.00	1 BULK UP F 500P	1.00	1.00
87	1.00	1 BULK UP F 500P	1.00	1.00
88	1.00	1 BULK UP F 500P	1.00	1.00
89	1.00	1 BULK UP F 500P	1.00	1.00
90	1.00	1 BULK UP F 500P	1.00	1.00
91	1.00	1 BULK UP F 500P	1.00	1.00
92	1.00	1 BULK UP F 500P	1.00	1.00
93	1.00	1 BULK UP F 500P	1.00	1.00
94	1.00	1 BULK UP F 500P	1.00	1.00
95	1.00	1 BULK UP F 500P	1.00	1.00
96	1.00	1 BULK UP F 500P	1.00	1.00
97	1.00	1 BULK UP F 500P	1.00	1.00
98	1.00	1 BULK UP F 500P	1.00	1.00
99	1.00	1 BULK UP F 500P	1.00	1.00
100	1.00	1 BULK UP F 500P	1.00	1.00

3292 STOCK NUMBERS

BAC	1 AUTO COAT BULK UNDER (15)	40.46	40.46
BAC5	1 AUTO COAT 5 GALLON (15)	317.96	317.96
BAM1	1 BULK UP ACTIVATOR (1)	62.21	62.21
BBC	1 BULK UP COAT (1)	64.86	64.86
BBCA	1 BULK UP COAT ACTIVATOR (1)	21.36	21.36
BC1	1 THE ONEFINISHING MEDIA (17)	32.19	32.19
BC2	1 CALIBER 41 CLEAR (39)	102.44	102.44
BC3	1 CALIBER 30 SPED. CLEAR (39)	96.90	96.90
BC4	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC5	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC6	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC7	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC8	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC9	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC10	1 CALIBER 30 CLEAR (39)	122.08	122.08
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BC20	1 CALIBER 30 CLEAR (39)	122.08	122.08
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BC32	1 CALIBER 30 CLEAR (39)	122.08	122.08
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BC35	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC36	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC37	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC38	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC39	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC40	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC41	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC42	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC43	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC44	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC45	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC46	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC47	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC48	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC49	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC50	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC51	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC52	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC53	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC54	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC55	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC56	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC57	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC58	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC59	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC60	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC61	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC62	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC63	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC64	1 CALIBER 30 CLEAR (39)	122.08	122.08
BC65	1 CALIBER 30 CLEAR (39)	122.08	122.08
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H.A.R.L.A.

\$99.00



Home

Catalog

More

COF-FAX

S.D.S.

1. MORE
2. DOCUMENTS & RESOURCES
3. No 18 H.A.R.L.A.

PRINT, FILL OUT AND FAX IN.
THE OFFICE WILL INVOICE AND FAX
BACK THE SECRET "PASSWORD".

**THERE IS A PENALTY FOR GIVING
AWAY THE P.W.**

MORE...



CLICK ON THE LINKS BELOW TO GET MORE INFO ON THE SUBJECT.

Tech Corner

Documents & Resources

Find Us

Employment Opportunities

SDS - Safety Data Sheets

Reps Corner

HOME...

01/25/19



DOCUMENTS & RESOURCES

CLICK ON THE LINKS BELOW TO GET MORE INFO ON THE SUBJECT.

1 Code Blue Flexible Epoxy Instructions

2 Red Line Rigid Epoxy Instructions

3 Panel Bonder Instructions

4 Simplified Bumper Repair Diagram

5 Sprayable Seam Sealer Gun Parts Schematic

16 Vehicle Component Checklist NEW PW

17 Crest Paint Identifying Sticker 04/13/21

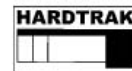
18 H.A.R.L.A. Purchase Order 11-19-21

11/19/21

HARDTRAK AUTHORIZED RE-SELLERS LICENCE AGREEMENT (H.A.R.L.A.) SUBSCRIPTION PURCHASE ORDER



Annual subscription fee YEAR 2022 - \$99.00



CUSTOMER NUMBER #	DATE:
BUSINESS NAME	
ADDRESS	
CITY	STATE ZIP
MAIN PHONE NUMBER	YOUR PASSWORD IS CONFIDENTIAL >> PASSWORD WILL GO HERE IN THE RETURN FAX << PROTECT IT! CALL US, IF WE HAD TO CHANGE IT!
FAX PHONE NUMBER / HARDTRAK PASSWORD WILL BE FAXED BACK TO THIS NUMBER!!!	
E-MAIL ADDRESS:	

INSTRUCTIONS:

1. PLEASE FILL OUT THIS FORM COMPLETELY!
2. FAX YOUR ORIGINAL TO CREST EAST COAST INC. (C.E.C.) USE THE NUMBER LISTED AT THE BOTTOM OF THE FORM. RETAIN THE ORIGINAL FOR YOUR RECORDS.
3. IN DOING SO YOU AUTHORIZE THE PURCHASE OF A ONE YEAR SUBSCRIPTION FOR THE USE OF HARDTRAK VEHICLE COMPONENT INVOICING SOFTWARE. THE SOFTWARE IS LEASED NOT OWNED.
4. UPON RECEIPT AND ACCEPTANCE OF THIS FORM BY C.E.C., YOUR BUSINESS WILL BE TO BE REGISTERED IN OUR DATABASE AS AN AUTHORIZED RE-SELLER OF VEHICLE COMPONENTS PRODUCTS PURCHASED FROM CREST EAST COAST INC.
5. PURPOSE OF THIS SOFTWARE IS TO CREATE AN INVOICE TO DOCUMENT FOR REIMBURSEMENT THE COST OF VEHICLE COMPONENTS YOUR SHOP USED IN THE REPAIR OF THE VEHICLE, AS WELL AS THE COLLECTION OF SALES AND USE TAX IN ACCORDANCE WITH YOUR STATES TAX LAWS.

FRAUD CLAUSE: Use of the licensing vendors software to authenticate parts, vehicle components and repair materials claimed to be used by the Authorized Reseller but purchased from other sources may be deemed as fraudulent. Use of this software for fraudulent purposes breaches the license agreement.

SALES/USE TAX: The seller must collect the tax on a sale of taxable property or services unless the purchaser gives him a fully completed State Sales Tax exemption certificate.

CONTACT 1:	POSITION	CREST EAST COAST INC. 1109 INDUSTRIAL PARKWAY BRICK, N.J. 08724 PHONE: 732-458-9000 TOLL FREE: 866-458-9009 FAX: 732-458-5753 TEXT: 908-675-2111
CONTACT 2:	POSITION	

I CERTIFY THAT WE ARE A COLLISION REPAIR FACILITY LICENCED IN THE STATE WE ARE LOCATED IN AND WILL COMPLY WITH ALL STATE LAWS REQUIRING THE COLLECTION OF SALES/ USE TAX ON VEHICLE COMPONENTS PURCHASED FROM OUR VENDOR, CREST EAST COAST INC. 1109 INDUSTRIAL PARKWAY, BRICK, N.J. 08724

FULL NAME (PRINT): POSITION SIGNATURE: DATE

CREST EAST COAST INC. FAX TO: **732-458-5753** SUBSCRIPTION PURCHASE ORDER

HARLA Subscription Purchase Order.pub 11/19/21

DISCONTINUED ZZ'S





AMERICA FIRST! SUMMER PROMO!

2 X 4 BODYMAN KIT

\$199.00



\$24.88 ea.

Valid until: Wed, 09/01/21
Limit: 2 / Shop

2 X 4 BODYMAN KIT

ZZ-1 \$199.00

Contains TWO (2) each of:

- #BSC—SKIM COAT—32 oz. Polyester Two Part Body Glaze
- #BUFF—PORPOISE PUTTY—32 oz. FLEXIBLE Polyester Glazing Putty
- #BSS—SEAL SKIN—32 oz. Extreme Flow Polyester Body Glazing Putty
- #BSB—SHARK BITE—Gallon "Direct to Paint"—Premium Plastic Body Filler

... NO MODIFICATIONS ...

ZZ-1 2x4 BODYMAN KIT prob 061921



WWW.CRESTEASTCOAST.COM
TO RE-ORDER CALL US TOLL FREE AT:
1-866-458-9009



AMERICA FIRST! SUMMER PROMO!

2 X 4 BODYMAN KIT

\$199.00

The ZZ-1 2x4 Bodyman Kit pays a commission of Code 6, (15%) on every \$199.00 sale for a cash commission of \$29.85. The commissions are paid out monthly as are all invoiced sales.

However, Mr. Mike Schlaff of the Crest Michigan Family has offered an additional "Incentive", a "spiff" to motivate our Sales Force! He is offering a \$10.00 "spiff" for every ZZ-1 Kit sold after a quota of five (5) kits have been sold.

The "Spiff" becomes retroactive once the 5th sale is made!

With Mikes added \$10.00 spiff enjoy almost a 20% commission on each sale! (\$39.85/ZZ-1 Sold!)

After the ZZ-1 promo ends Sept 3rd, 2021, the sales for each rep will be tallied and the spiff money will be added in to September Commission checks!



SALES SPIFF



RULES:

The "SPIFF" Starts immediately and TERMINATES on Labor Day, Friday, September 3rd, 2021, the last invoice day before LABOR DAY WEEKEND!

We count ZZ-1 orders invoiced on Friday, Sept 3rd!

ZZ'S SOLD	CUSTOMER
1	
2	
3	
4	
5 "Spiff Quota"	



SARA ! \$100.00



DISCONTINUED ZZ'S

AMERICA FIRST: SUMMER PROMO!

CREST 2 X 4 BODYMAN KIT

\$199.00

\$24.88 ea.

Valid until: Week 20/2021
Limit: 2/Shop

2 X 4 BODYMAN KIT
ZZ-1 \$199.00

Contains: TWO (2) each of:
• #BSC-SKIM COAT-32 oz. Polyester Two Part Body Glaze
• #BLUFF-PORPOISE PUTTY-32 oz. FLEXIBLE Polyester Glazing Putty
• #BSS-SEAL SKIN-32 oz. Extreme Flow Polyester Body Glazing Putty
• #BSS-SKIN BITE-Gallon "Direct to Prime"- Premium Plastic Body Filler

... NO MODIFICATIONS ...

www.CRESTEASTCOAST.com
To Be Order Call Us Toll Free AT 1-866-455-9009

CREST JOB-O JOB-O INTRO

\$29.95

\$4.99 ea.

JOB-O JOB-O INTRO
ZZ-2 \$29.95

Contains: THREE (3) each of:
• #ABO-JOB-O Aerosol -20 oz. JOB-O EXTREM ORANGE - CLEANS EVERYTHING PACKED 12/CASE
• #BKC-JOB-O GLASS-32 oz. PUMP JOB-O GLASS AND HARD SURFACE CLEANER - READY TO USE INCLUDES SPRAYER PACKED 6/CASE

... NO MODIFICATIONS ...

www.CRESTEASTCOAST.com
To Be Order Call Us Toll Free AT 1-866-455-9009

"Pirate" Special

Two Rolls for the price of One!

Receive:
• 1 roll of 4 mil Smash Wrap # ZRSW
• PLUS:
• 1 roll of 350' Blue Ocean sheeting #ZBO16
• Both for \$59.00 Pirate Special ZZ-3

Introducing BLUE OCEAN 16' SHEETING

ZZ-3 \$59.00

PRODUCT SPOTLIGHT:
BLUE OCEAN SHEETING #ZBO16

www.CRESTEASTCOAST.com
To Be Order Call Us Toll Free AT 1-866-455-9009

CREST "White" Wedding September Special

Two Rolls - One Low Price!

Receive:
• 2 roll of 350' x 16' White Overspray Sheeting #ZWS16
• Both for \$44.44 Closeout Special ZZ-4

ZZ-4 \$44.44

Limited Supply! First Come First Served!

CREST "Blue" Brothers" Twin Closeout

Two Blue Rolls - One Low Price!

Receive:
• 2 roll of 350' x 16' Blue Overspray Sheeting #ZBS16
• Both for \$55.55 Closeout Special ZZ-5

ZZ-5 \$55.55

Limited Supply! First Come First Served!

www.CRESTEASTCOAST.com
To Be Order Call Us Toll Free AT 1-866-455-9009

SOLD: 133 for \$12,852.00

RECENT NEW PRODUCTS SPOTLIGHT

**RECENT
NEW**
Products



SUNLINE	CODE 1	CODE 2	CODE 3	CODE 4	CODE 5	CODE 6	CODE 7
ZG6L - X	29.25	24.86	23.79	20.96	18.92	17.16	15.80

IN SUMMARY:



	ADDITIONAL TOPICS:
1	NEW COMCAST PHONE SYSTEM - LOGS ALL CALLS
2	ORDER PROCESSING PROCEDURE - EXPLAIN - DELAYS
3	SALES REPS CONTACT - <i>VOICE CALLS</i> - <i>KILLS PRODUCTIVITY</i>
4	EXPLAIN - THE BATCH SYSTEM OF ORDER PROCESSING
5	OVER NIGHT FAX - 1
6	CUSTOMER FAX, PHONE IN, TEXT MESSAGE - 2
7	SALES REP. EMERGENCY PHONE IN / TEXT - 3
8	RESOLUTION—SUGGESTIONS?
9	
10	WEBSITE - REP. CORNER - P.W. / ZREP2016 - RESOURCE
11	NEW ACCOUNT - DEMO'S BLACK TOTE BOXES

REP University \$\$\$ or...



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CREST

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- Documents & Resources
- Find Us
- Employment Opportunities
- SDS - Safety Data Sheets
- Reps Corner
- HOME**

09.23.19

Password

'GateKeeperR_1-1.xls' is protected.

Password:

OK Cancel

P.W. "ZREP2016"

Past Online Classes!

SALES MEETING SLIDE SHOWS MENU	
CHOOSE ANY SALES MEETING TO VIEW AN ADOBE PDF VERSION OF THE SLIDE SHOW!	
YOU CAN PRINT ANY PAGE DIRECTLY FROM THE FROM THE SLIDE SHOW	
1	July 11, 2015 Brick, NJ Workshop Meeting - 2015
2	December 05, 2015 Newport, RI Year End Conference - 2015
3	June 11, 2016 Brick, NJ Workshop Meeting - 2016
4	December 03, 2016 Newport, RI Year End Conference - 2016
5	June 10, 2017 Brick, NJ Workshop Meeting - 2017
6	December 02, 2017 Newport, RI Year End Conference - 2017
7	June 09, 2018 Brick, NJ Workshop Meeting Slide Show - 2018 / 8 min.
8	December 01, 2018 Newport, RI Year End Conference - 2018
9	JUNE 08, 2019 Brick, NJ Workshop Meeting - 2019
10	December 7, 2019 Skippack, PA. Year End Conference - 2019

[HOME](#)

REP. CORNER MENU	
FEELS GOOD TO BE THE CREST MAN!	
CLICK ON THE LINKS BELOW TO GO TO THAT PAGE!	
A	B
SALES MEETING SLIDE SHOW MENU	WALL POSTER MENU 10/19/21 NEW
1 ONLINE INVOICING TECHNOLOGY SEMINAR FORM	16 ORDER EZC3D46 040318.XLT
2 TWIN CARTRIDGE TECHNOLOGY SEMINAR FORM	17 WHEEL WEIGHT BIN STICKERS 04.03.18
3 ACOUSTIC FOAM TECHNOLOGY SEMINAR FORM	18 SERVICE HARDWARE BIN STICKERS
4 SEAM SEALER TECHNOLOGY SEMINAR FORM	19 CREST EAST COAST COFFEE BOOK
5 ORDER EZ 08.24.21	20 SDS - ELECTRONIC ACCEPTANCE FORM
6 PAINT BOOK 06.14.19	21 SEE PURPLE
7 CREST T20 Text 2 Order	22 HARDTRAK NETWORK 2018 - DOWNLOAD 04.03.18
8 MASTER HARDWARE CROSSOVER BOOK 04.17.20	23 SHORT CUT WIDGET MAKER
9 Y-Line>W&E Disco>W&E W&E>Disco 11.15.14	24 Sam's - EZ WARE SALES TOOL 03.31.17
10 X-LINE PRICE LIST	25 EZ WARE BOOK 2017
11 HARDWARE PRICE LIST 08.23.21 40pages	26 EZ Sales Flyer P1 FRONT / EZ Sales Flyer P2 BACK
12 POLYESTER MIXING	27 EZ Ware System Purchase Agreement
13 TAB & PINNING	28 Y-Line Reorder and Bin Location sheet 2017.pdf
14 PRODUCT TROUBLE SHOOTING GUIDE	29
15	30 HARDTrak VCI Online Training Manual

24.21 EDITED

[HOME](#)

December 4, 2021



TRIM COAT

SELF ETCHING PRIMER AND FINISH COAT

Matches O.E.M. finish for automotive exterior trim.
Provides superior adhesion to stainless, chrome, steel and aluminum.
Will not crack or peel. No primer required.

Gloss Black, 16 oz. Aerosol # AT 1
Satin Black, 20 oz. Aerosol # AT 2

BLACK CHIP COAT

CURRENT O.E.M. FACTORY MATCH

Superior protection for rocker panels. Tough fast dry paintable texture coating. High build wet look!

16 oz. Aerosol # ACB



ATTENTION! This product is KNOWN to be prone to ABUSE!
Pay attention to ALL directions, cautions and bullets!

SOLVENT ENTRAPMENT will cause "BLISTERS" to form if top-coated before the product is dry and ALL solvents have escaped!

Pay attention to a MAXIMUM mil thickness (10 mil) and dry times on the label! Check to make sure product is completely dry and all solvents have escaped before topcoating!

There is NO warranty on this product!

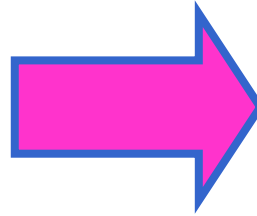
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D8

COATINGS
PRIMERS & PAINTS



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PROBLEMS



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Superior protection for rocker panels. Tough fast dry paintable texture coating. High build wet look!

16 oz. Aerosol

ACB



ATTENTION! This product is KNOWN to be prone to ABUSE!
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SOLVENT ENTRAPMENT will cause "BLISTERS" to form if top-coated before the product is dry and ALL solvents have escaped!

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December 4, 2021

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“LUNCH TIME”



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ZZ + Hand Outs!

*New Price List \$



*Catalog Update!





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The End